

# Chiesi

Chiesi, a major international group in the private pharmaceuticals sector, was seeking to optimize its purchasing process in France, particularly with regard to the processing of supplier invoices. The company turned to a ReadSoft solution through ReadSoft partner Avanteam and has experienced great results.

## Challenge

When Chiesi SA launched a plan to improve invoice processing techniques, the company set out four objectives: centralise the point of reception for the 10,000 invoices it processes annually; implement an automation platform for invoices to the benefit of its accounts department; develop a combined workflow that would guarantee compliance to purchasing policy and result in secure payment orders; and implement a solution that interfaced perfectly with its established Microsoft Dynamics AX ERP system.

## Solution

After studying various vendors and solutions within the automation market, Chiesi chose ReadSoft Invoices for its processing of supplier invoices. The solution interfaces perfectly with the Avanteam workflow solution for purchasing already in place. Avanteam proposed and recommended the ReadSoft solution to Chiesi.

### Automation advantages, smooth integration

In addition to overall better automation from one end of the process to the other, implementation was completed quickly and users found the solution easy to use.

"The tool's easy-to-set parameters and its ability to interface with our existing BPM solution convinced us in the end," says Guillaume Chambon, the IT Project Manager who supervised the system change.

## Results

### Easy implementation, rapid ROI

Six months after implementing the new solution, Chiesi reported a return on investment equal to that of adding a full-time employee.

"We have automated more than 5,000 documents—invoices, credits, fee bills, payment installments—and have not only seen an increase in productivity," Chambon says, "but also high levels of satisfaction on the part of the users in our accounts department."

## Meet Chiesi SA

The company is the French subsidiary of Chiesi Farmaceutici S.p.A, Italy, founded by Giacomo Chiesi in 1935. Chiesi SA was established in 1992.

- ▶ Represents 8% of total Chiesi sales volume
- ▶ Subsidiaries in 12 countries, from Russia to South America

**Products in use:** ReadSoft Invoices

**Focus:** Pharmaceuticals, financial process automation

**Implemented in:** Accounts Payable



Although a 5,000 document capacity is on the smaller size of the corporate spectrum, the ReadSoft solution at Cheisi shows the ROI gained by computerization of internal processes and the automation of supplier invoices is not restricted to companies that manage large volumes of documents.

*"The performance of the ReadSoft solution with regard to automation was superior to that of the other solutions studied."*

**Guillaume Chambon**  
IT Project Manager  
Cheisi

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#### Industry-leading business process automation

In 2014, Lexmark International, a global technology leader, acquired ReadSoft, a leading provider of applications for automating business processes. Together, they become an unmatched solution for financial process automation. Lexmark enterprise software, hardware and services remove the inefficiencies of information silos and disconnected processes, connecting people to the information they need at the moment they need it. This case study reflects ReadSoft products and positioning at the time of acquisition and has been approved for use.