

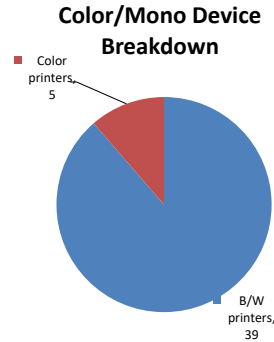
Please find enclosed a snap shot of your school's printer environment. The printer breakdown and data encompasses only the printers we can see on your network. You may have additional printers that are locally connected (e.g. USB attached), but those are not included in this breakdown.

**Chart 1 – School Printer Breakdown**

This provides your school's enrollment, along with the number of printers, including the distribution between B/W and color printers.

**Urban Assembly School For Careers In Sports**

Enrollment	512
B/W printers	39
Color printers	5
Total printers	44



From the list provided on page 3 are all of your printers represented? If not, how many are missing Providing Lexmark the asset data that is missing will allow us to give you a more accurate picture of your printer environment.

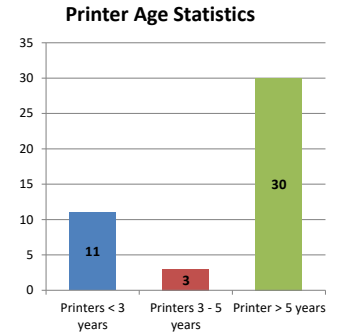
Do you know how many printers you have in your main office, compared to the number of people who sit in the main office? Reducing the number of devices and using the most efficient models in the right locations can help your school save money.

**Chart 2 – Printer Age Statistics**

Here we show the average age of your printers and show the distribution among 3 age categories; under 3 years old, 3-5 years old and over 5 years old.

**Printer Age Statistics**

Average Age (years)	7
Printers < 3 years	11
Printers 3 - 5 years	3
Printer > 5 years	30



The age of your printer fleet plays a large role in your annual printer maintenance and toner cost. The DOE only supports printers 6 years and younger.

Once the warranty expires and the age of your device exceeds 6 years, maintenance and repairs become very costly.

New printers have higher toner yields than older printers, resulting in lower cost per page which saves money.

Newer printers are Energy Star compliant and have advanced eco settings which help reduce energy usage and saves money.

**Glossary**

B/W - Black and White Printing Only

Color - Color or Black and White Printing

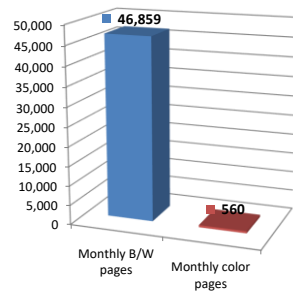
Duplex - Printing on both sides of the paper.

Simplex - Single Sided Printing

### Chart 3 – Volume of Pages Printed

This provides your printed page volumes for the previous month for both B/W and color print jobs. In addition, a utilization percentage is calculated by comparing your print volume for each printer to the maximum monthly volume capacity for that printer model.

Color/Mono Pages Printed



#### Volume of pages printed

Monthly B/W pages	46,859
Monthly color pages	560
Total monthly pages	47,419
Color page %	1%
Utilization %	5%

[Do you know if all of your printers are being used and how much?](#)

**Knowing where volumes are created helps identify areas for consolidation and helps you select the most efficient printers for replacement.**

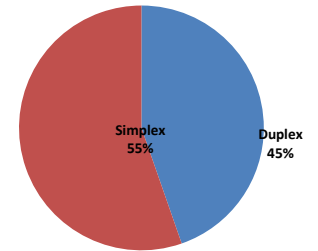
[Are you printing a large amount of color volume?](#)

**Controlling color volume, which typically costs more than black and white, can help your school save money.**

### Chart 4 – Duplex Breakdown

This section shows the percentage of duplexed (double-sided) pages printed along with your duplex opportunity. Duplex opportunity is the total number of pages that could be printed duplex and does not include single page documents. Keep in mind, only the newer printers report duplex statistics. The duplex opportunity shows the prior month's print volume, from the printers with duplex statistics, that could have been duplexed.

Duplex Vs. Simplex



#### Duplex breakdown

Duplex opportunity	40,685
Duplex	45%

[Did you know that your printers are able to print on both back and front of the page?](#)

**Increasing your school's use of double sided printing helps reduce your environmental impact and will help your school save money.**

[The average duplex rate for the NYC DOE is 14%](#)

**A modest improvement in duplex of 10% would reduce the carbon footprint by over 435,000 pounds of CO<sub>2</sub> per year, and save the DOE over \$78,000 in paper costs annually.**

[Lexmark printers 6 years and younger all have duplex capability. The following duplex initiatives can reduce paper consumption and save money:](#)

**Setting duplex as your default setting on your printer**

**Educating end users about the benefit of duplex printing.**

[For more information on how the DOE is focused on Sustainability check:](#)

<http://schools.nyc.gov/community/facilities/sustainability/about/>

## Actions you can take to Save your School Money

- Use highest yield toner whenever possible to lower the cost per page.
- Consider replacing printers over 6 years old to optimize eco-friendly printer environment.
- Duplex multiple page documents when possible to reduce paper usage.

#### Printer details

Model	Serial Number	Age in Years	Utilization	ATS Printer	Avg Mono Pages	Avg Color Pages	Avg Monthly Volume
C748de	5026099424F2H	5	3%		13	316	329

CS622DE	5029845040Y4T	1	1%		1	71	72
CS622DE	5029908041LLC	1					
CX510DE	752723946MCCG	2	1%		12	49	61
CX622ADE	7529838140ZMY	1	1%		1	124	125
E460dw	72HWNYN	4					
MS621DN	460084900K71M	1					
MS822DE	4064835012DCD	1	8%	Yes	4087		4087
MS822DE	4064903014PP2	1	4%		2097		2097
MS822DE	4064913015MWF	1					
MS822DE	4064913015MWG	1	5%				
MX421ADE	70178372057B7	1					
MX421ADE	7017907308Y1V	1	8%		772		772
MX711dhe	74635C6602G7D	4	8%	Yes	2055		2055
T640	792LGF2	10					
T650n	79458KN	10	66%		13273		13273
T650n	79458N7	10	2%		370		370
T650n	7948PV9	10	1%		265		265
T650n	7946M87	10	8%		1580		1580
T650n	7946M89	10	8%		1640		1640
T650n	7948PTX	10	3%		686		686
T650n	7948PNL	10	4%		822		822
T650n	79458MH	10	1%		161		161
T650n	7946MC5	10	5%		1005		1005
T650n	7946MBF	10	6%		1105		1105
T650n	7946M8D	10	2%		432		432
T650n	7946M9D	10	1%		122		122
T650n	79458N9	10					
T650n	7948PVB	10	19%		3700		3700
T650n	7946MCK	10	7%		1466		1466
T650n	7946M7D	10	1%		123		123
T650n	79458LY	10	2%		468		468
T650n	79458LV	10	0%		83		83
T650n	7948PV0	10	3%		523		523
T650n	7948PTP	10					
T650n	79439CB	8		Yes			
T650n	7943C7K	8	8%	Yes	1596		1596
T650n	79439B3	8	6%	Yes	1135		1135
T650n	7943C8T	10		Yes			
T650n	79458LF	10	6%		1204		1204
T650n	79439D0	10	1%	Yes	115		115
T650n	79439C9	10	16%		3142		3142
T650n	7948PT7	10					
T650n	79458LK	10	3%		545		545

<< End of Data >>

For more information regarding this snapshot, please contact your Lexmark team

**Lexmark Team**

**CDW Team**  
**CDW Sales Department – 800-705-4239**

Title	Name	E-Mail	Phone
Client Executive	Mindy Maher	<a href="mailto:mmaher@lexmark.com">mmaher@lexmark.com</a>	212-880-2837
Site Operations	Mark Ennis	<a href="mailto:mennis@lexmark.com">mennis@lexmark.com</a>	908-210-3030
Systems Engineer	TBD	TBD	TBD

Title	Name	E-Mail	Phone
Sales Manager	John Skidmore	<a href="mailto:john.skidmore@cdwg.com">john.skidmore@cdwg.com</a>	(866) 687-3187
Sales Operations	Jon Gray	<a href="mailto:jongray@cdw.com">jongray@cdw.com</a>	(203) 851-7133
		<a href="mailto:NYCDOE@cdwg.com">NYCDOE@cdwg.com</a>	