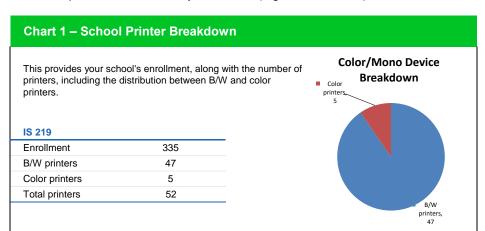
Lexmark Managed Print Services Monthly Report: 09X219 - IS 219, 3630 3RD AVE, Bronx, NY 10456-2110

Jan 2020

Please find enclosed a snap shot of your school's printer environment. The printer breakdown and data encompasses only the printers we can see on your network. You may have additional printers that are locally connected (e.g. USB attached), but those are not included in this breakdown.



From the list provided on page 3 are all of your printers represented? If not, how many are missing Providing Lexmark the asset data that is missing will allow us to give you a more accurate picture of your printer environment.

Do you know how many printers you have in your main office, compared to the number of people who sit in the main office?

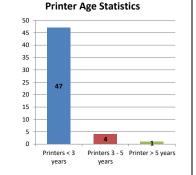
Reducing the number of devices and using the most efficient models in the right locations can help your school save money.

Chart 2 – Printer Age Statistics

Here we show the average age of your printers and show the distribution among 3 age categories; under 3 years old, 3-5 years old and over 5 years old.

Printer Age Statistics

Average Age (years)	2
Printers < 3 years	47
Printers 3 - 5 years	4
Printer > 5 years	1



The age of your printer fleet plays a large role in your annual printer maintenance and toner cost. The DOE only supports printers 6 years and younger.

Once the warranty expires and the age of your device exceeds 6 years, maintenance and repairs become very costly.

New printers have higher toner yields than older printers, resulting in lower cost per page which saves money.

Newer printers are Energy Star compliant and have advanced eco settings which help reduce energy usage and saves money.

Glossary

B/W - Black and White Printing Only Color - Color or Black and White Printing Duplex - Printing on both sides of the paper.

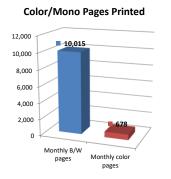
Simplex - Single Sided Printing

Chart 3 - Volume of Pages Printed

This provides your printed page volumes for the previous month for both B/W and color print jobs. In addition, a utilization percentage is calculated by comparing your print volume for each printer to the maximum monthly volume capacity for that printer model.

Volume of pages printed

volume of pages printed	
Monthly B/W pages	10,015
Monthly color pages	678
Total monthly pages	10,693
Color page %	6%
Utilization %	1%



Do you know if all of your printers are being used and how much?

Knowing where volumes are created helps identify areas for consolidation and helps you select the most efficient printers for replacement.

Are you printing a large amount of color volume?

Controlling color volume, which typically costs more than black and white, can help your school save money.

Actions you can take to Save your School Money

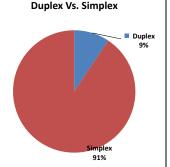
Use highest yield toner whenever possible to lower the cost per page.

Consider replacing printers over 6 years old to optimize eco-friendly printer environment.

Duplex multiple page documents when possible to reduce paper usage.

Chart 4 - Duplex Breakdown

This section shows the percentage of duplexed (double-sided) pages printed along with your duplex opportunity. Duplex opportunity is the total number of pages that could be printed duplex and does not include single page documents. Keep in mind, only the newer printers report duplex statistics. The duplex opportunity shows the prior month's print volume, from the printers with duplex statistics, that could have been duplexed.



Duplex breakdown

Duplex opportunity	7,319
Duplex	9%

Did you know that your printers are able to print on both back and front of the page?

Increasing your school's use of double sided printing helps reduce your environmental impact and will help your school save money.

The average duplex rate for the NYC DOE is 14%

A modest improvement in duplex of 10% would reduce the carbon footprint by over 435,000 pounds of CO₂ per year, and save the DOE over \$78,000 in paper costs annually.

Lexmark printers 6 years and younger all have duplex capability. The following duplex initiatives can reduce paper consumption and save money:

Setting duplex as your default setting on your printer Educating end users about the benefit of duplex printing.

For more information on how the DOE is focused on Sustainability check:

http://schools.nyc.gov/community/facilities/sustainability/about/

7529838140ZDP 7528648010TR8 7528630010GPD 45147GHH4H2FK 45148PHH4NFT0 45147GHH4H2BL 45147GHH3XDKL	1 3 3 1	7% 2%	Yes			
7528630010GPD 45147GHH4H2FK 45148PHH4NFT0 45147GHH4H2BL	3 1		Voo			
45147GHH4H2FK 45148PHH4NFT0 45147GHH4H2BL	1	20/		957	498	1455
45148PHH4NFT0 45147GHH4H2BL			Yes	186	180	366
45147GHH4H2BL	1	7%		988		988
45147GHH3XDKL	1					
	3	2%		335		335
45147GHH3XDLL	3					
45147GHH42Z6G	2					
	3					
		4%		608		608
		170				000
		220/		2122		3123
						1166
		0 /0		1100		1100
		00/		00		
		0%		66		66
45147GHH4H2FP						
45147GHH4H2F7	1					
45147GHH4H2F8	1					
45147GHH4H29V	1					
45148PHH4NFH8	1					
45148PHH4NFMW	1	2%		258		258
45148PHH4NFM6	1					
	1					
		3%		402		402
		070		102		102
		1%		179		179
		170		170		
		1%		88		88
		170		00		- 00
		201		000		
		2%		282		282
4064835012BPL						
70156PHH124R3	4	11%	Yes	1377		1377
790WV8C	4					
792K4RY	11		Yes			
			163			
	45147GHH4H2F7 45147GHH4H2F8 45147GHH4H2P8 45148PHH4NFH8 45148PHH4NFM6 45148PHH4NFRD 45148PHH4NFRD 45148PHH4NFRT 45148PHH4NFRT 45148PHH4NFRT 45148PHH4NFTB 45148PHH4NFTD 45148PHH4NFTD 45148PHH4NFTD 45148PHH4NFTD 45148PHH4NFTD 45148PHH4NFT3 45148PHH4NFT3 45148PHH4NFT3 45148PHH4NFT5 45148PHH4NFT5 45148PHH4NFT7 45148PHH4NFT7 45148PHH4NFT7 45148PHH4NFT7 45148PHH4NFT9 40637C6600BND 40637C6600BRV 40637C6600BPF 4064835012BPL 70156PHH124R3 790WV8C	45147GHH3XDLC 3 45147GHH3XDLR 3 45147GHH3XDLB 3 45147GHH3XDLB 3 45147GHH3XDLB 3 45147GHH3XDLB 3 45147GHH3XDLB 3 45147GHH4H2DK 1 45147GHH4H2FF 1 45147GHH4H2FF 1 45147GHH4H2FF 1 45147GHH4H2FN 1 45148PHH4NFN 1 45148PHH4NFN 1 45148PHH4NFN 1 45148PHH4NFN 1 45148PHH4NFR 1 45148PHH4NFR 1 45148PHH4NFT 1 45148PH4NFT 1 45148PHH4NFT 1 45148PHH4NFT 1 45148PHH4NFT 1 45148PHH4NFT	45147GHH3XDLC 3 45147GHH3XDLR 3 4% 45147GHH3XDLB 3 45147GHH3XDLB 3 22% 45147GHH3XDLB 3 8% 45147GHH3XDLB 3 8% 45147GHH4H2DK 1 45147GHH4H2FF 1 45147GHH4H2FF 1 45147GHH4H2FF 1 45147GHH4H2FF 1 45147GHH4H2FN 1 45148PHH4NFN 1 2% 45148PHH4NFN 1 1 45148PHH4NFN 1 1 45148PHH4NFN 1 1 45148PHH4NFR 1 1 45148PHH4NFR 1 1 45148PHH4NFT 1 1 1% 45148PHH4NFT 1 1 1 1% 45148PHH4NFT 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	45147GHH3XDLC 3 4% 45147GHH3XDLR 3 4% 45147GHH3XDLB 3 22% 45147GHH3XDLB 3 22% 45147GHH3XDLB 3 8% 45147GHH4H2DK 1 45147GHH4H2DK 1 45147GHH4H2FF 1 45147GHH4H2FG 1 0% 45147GHH4H2FN 1 0% 45147GHH4H2FN 1 45147GHH4H2FP 1 45147GHH4H2FN 1 25147GHH4H2FN 1 45147GHH4H2FN 1 1 45148PHH4NFMW 1 2% 45148PHH4NFM 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	45147GHH3XDLC 3 45147GHH3XDLR 3 4% 608 45147GHH3XDLB 3 4% 3123 45147GHH3XDLB 3 22% 3123 45147GHH3XDLB 3 22% 3123 45147GHH3XDLB 3 8% 1166 45147GHH3XDLB 1 8% 1166 45147GHH34DK 1 45147GHH34DF 1 45147GHH34DF 1 8 45148DHH3NFM 1 2% 258 45148DHH3NFM 1 2% 258 45148DHH3NFM 1 1 2% 258 45148DHH3NFM 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	45147GHH3XDLC 3 45147GHH3XDLR 3 4% 608 45147GHH3XDLB 3 45147GHH3XDLB 3 45147GHH3XDLB 3 322% 3123 45147GHH3XDLB 3 8% 1166 45147GHH3XDLB 3 8% 1166 45147GHH3XDLB 3 8% 166 45147GHH3XDLB 3 8% 166 45147GHH3XDLB 1 8 8 8 166 45147GHH34L2FF 1 8 8 8 8 166 45147GHH34L2FM 1 9 8 8 8 8 166 45147GHH34L2FM 1 9 8 8 8 9 8 9 8 9 8 9 9 9 9 9 9 9 9 9

<< End of Data >>

09X219 - Jan 2020 - Page 3

For more information regarding this snapshot, please contact your Lexmark team

Lexmark Team

CDW Team CDW Sales Department – 800-705-4239

Title	Name	E-Mail	Phone
Client Executive	Mindy Maher	mmaher@lexmark.com	212-880-2837
Site Operations	Mark Ennis	mennis@lexmark.com	908-210-3030
Systems Engineer	TBD	TBD	TBD

Title	Name	E-Mail	Phone	
Sales Manager	John Skidmore	john.skidmore@cdwg.com	(866) 687-3187	
Sales Operations	Jon Gray	jongray@cdw.com	(203) 851-7133	
NYCDOE@cdwg.com				