

Please find enclosed a snap shot of your school's printer environment. The printer breakdown and data encompasses only the printers we can see on your network. You may have additional printers that are locally connected (e.g. USB attached), but those are not included in this breakdown.

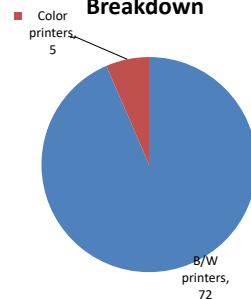
Chart 1 – School Printer Breakdown

This provides your school's enrollment, along with the number of printers, including the distribution between B/W and color printers.

EAGLE ACADEMY FOR YOUNG

Enrollment	501
B/W printers	72
Color printers	5
Total printers	77

Color/Mono Device Breakdown



From the list provided on page 3 are all of your printers represented? If not, how many are missing Providing Lexmark the asset data that is missing will allow us to give you a more accurate picture of your printer environment.

Do you know how many printers you have in your main office, compared to the number of people who sit in the main office? Reducing the number of devices and using the most efficient models in the right locations can help your school save money.

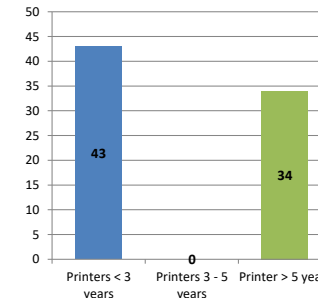
Chart 2 – Printer Age Statistics

Here we show the average age of your printers and show the distribution among 3 age categories; under 3 years old, 3-5 years old and over 5 years old.

Printer Age Statistics

Average Age (years)	5
Printers < 3 years	43
Printers 3 - 5 years	0
Printer > 5 years	34

Printer Age Statistics



The age of your printer fleet plays a large role in your annual printer maintenance and toner cost. The DOE only supports printers 6 years and younger.

Once the warranty expires and the age of your device exceeds 6 years, maintenance and repairs become very costly.

New printers have higher toner yields than older printers, resulting in lower cost per page which saves money.

Newer printers are Energy Star compliant and have advanced eco settings which help reduce energy usage and saves money.

Glossary

B/W - Black and White Printing Only

Color - Color or Black and White Printing

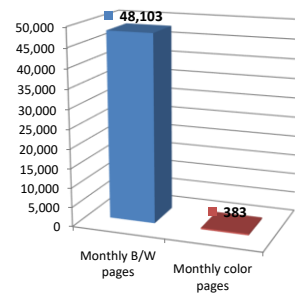
Duplex - Printing on both sides of the paper.

Simplex - Single Sided Printing

Chart 3 – Volume of Pages Printed

This provides your printed page volumes for the previous month for both B/W and color print jobs. In addition, a utilization percentage is calculated by comparing your print volume for each printer to the maximum monthly volume capacity for that printer model.

Color/Mono Pages Printed



Volume of pages printed

Monthly B/W pages	48,103
Monthly color pages	383
Total monthly pages	48,486
Color page %	1%
Utilization %	3%

[Do you know if all of your printers are being used and how much?](#)

Knowing where volumes are created helps identify areas for consolidation and helps you select the most efficient printers for replacement.

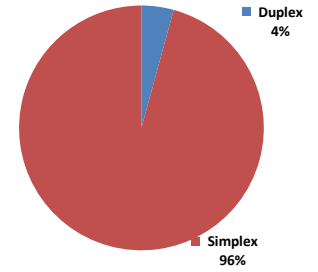
[Are you printing a large amount of color volume?](#)

Controlling color volume, which typically costs more than black and white, can help your school save money.

Chart 4 – Duplex Breakdown

This section shows the percentage of duplexed (double-sided) pages printed along with your duplex opportunity. Duplex opportunity is the total number of pages that could be printed duplex and does not include single page documents. Keep in mind, only the newer printers report duplex statistics. The duplex opportunity shows the prior month's print volume, from the printers with duplex statistics, that could have been duplexed.

Duplex Vs. Simplex



Duplex breakdown

Duplex opportunity	9,335
Duplex	4%

[Did you know that your printers are able to print on both back and front of the page?](#)

Increasing your school's use of double sided printing helps reduce your environmental impact and will help your school save money.

[The average duplex rate for the NYC DOE is 14%](#)

A modest improvement in duplex of 10% would reduce the carbon footprint by over 435,000 pounds of CO₂ per year, and save the DOE over \$78,000 in paper costs annually.

[Lexmark printers 6 years and younger all have duplex capability. The following duplex initiatives can reduce paper consumption and save money:](#)

Setting duplex as your default setting on your printer

Educating end users about the benefit of duplex printing.

[For more information on how the DOE is focused on Sustainability check:](#)

<http://schools.nyc.gov/community/facilities/sustainability/about/>

Actions you can take to Save your School Money

- Use highest yield toner whenever possible to lower the cost per page.
- Consider replacing printers over 6 years old to optimize eco-friendly printer environment.
- Duplex multiple page documents when possible to reduce paper usage.

Printer details

Model	Serial Number	Age in Years	Utilization	ATS Printer	Avg Mono Pages	Avg Color Pages	Avg Monthly Volume
CSS10DE	502706946HRHW	3	0%	Yes	1	5	6

CS622DE	5029829040G3H	1	4%		209	210	419
CS622DE	5029923033868	0					
CS622DE	5029935034M55	0					
CS725DE	502874901250P	2	1%		127	168	295
MS510DN	45147GHH4K641	2	3%		479		479
MS510dn	451432HH0XZKL	6		Yes			
MS510DN	45147GHH3RXR2	3	26%	Yes	3636		3636
MS510DN	45147GHH4K66X	2					
MS510dn	451432HH0XZM3	6	1%	Yes	131		131
MS510DN	45147GHH3RXP	3		Yes			
MS510DN	45147GHH4K64M	2	1%		96		96
MS510DN	45147GHH4K64V	2	7%		922		922
MS510dn	451432HH0XZM1	5	2%		241		241
MS510DN	45147GHH4K672	2	2%		220		220
MS510DN	45147GHH3RXP	3	5%		751		751
MS510DN	45147GHH4K66K	2					
MS510DN	45147GHH4K66Y	2					
MS621DN	46008160030DC	0	13%		2695		2695
MS621DN	46008160030HL	0	6%		1223		1223
MS621DN	46008160030KB	0					
MS621DN	46008160030KK	0	1%		265		265
MS621DN	46008160030KM	0	30%		5919		5919
MS621DN	46008160030K7	0	5%		1006		1006
MS621DN	46008160030L3	0					
MS621DN	46008160030MH	0	9%		1836		1836
MS621DN	46008160030MM	0					
MS621DN	46008160030MT	0	9%		1871		1871
MS621DN	46008160030TV	0					
MS621DN	46008160030XR	0					
MS621DN	46008160030Y9	0					
MS621DN	46008160030ZW	0	5%		960		960
MS621DN	46008160030Z3	0	1%		269		269
MS621DN	4600816003104	0					
MS621DN	4600816003107	0					
MS621DN	460091830TW4V	0	13%		2606		2606
MS621DN	460091830TW5W	0	1%		293		293
MS621DN	460091830TW5Z	0	15%		3098		3098
MS621DN	460091830TW68	0	9%		1791		1791
MS621DN	460091830TW80	0	17%		3304		3304
MS621DN	460091830TW81	0	8%		1656		1656
MS621DN	460091830TW85	0	3%		681		681
MS621DN	460091830TW86	0	4%		725		725
MS822DE	4064839012WMD	0					
MX511DHE	70156PHH18YVF	3	21%	Yes	2523		2523
MX711dhe	74633699039F5	5		Yes			
MX722ADHE	7464832020CH3	1	4%	Yes	4361		4361
T650dn	793RR0F	10	0%		30		30
T650dn	793RWVL	6		Yes			
T650n	79411BH	10					
T650n	79411B5	10	1%		144		144
T650n	7940NN1	10					
T650n	7940RFD	10					
T650n	7940NT0	10	0%		15		15
T650n	7940NR5	10					
T650n	7940NN9	10	1%		142		142
T650n	79411B3	10	2%		367		367
T650n	79411BL	10	2%		452		452
T650n	794119M	10					
T650n	79411B7	10	1%		117		117
T650n	794119T	10	0%		39		39
T650n	7940NN2	10					
T650n	793RR1B	6					
T650n	7940NM5	10					
T650n	7940NN6	10	0%		15		15

<< More data continued on Next Page >>

09X231 - Jan 2020 - Page 3

Printer Details - Page 2

Model	Serial Number	Age in Years	Utilization	ATS Printer	Avg Mono Pages	Avg Color Pages	Avg Monthly Volume
T650n	794119K	10	5%		967		967
T650n	7940NRV	10	1%		217		217
T650n	7940NHM	10					
T650n	7940NR4	10	8%		1565		1565

T650n	794117T	10	0%	28	28
T650n	7940NRK	10			
T650n	79411BG	10			
T650n	7940NGM	10	1%	110	110
T650n	794119P	10			
T650n Low Volt	7941191	10			
T650n Low Volt	7941199	10			
T650n Low Volt	7941196	10			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			
0	0	0			

<< End of Data >>

For more information regarding this snapshot, please contact your Lexmark team

Lexmark Team			
Title	Name	E-Mail	Phone
Client Executive	Mindy Maher	mmaher@lexmark.com	212-880-2837
Site Operations	Mark Ennis	mennis@lexmark.com	908-210-3030
Systems Engineer	TBD	TBD	TBD

CDW Team CDW Sales Department – 800-705-4239			
Title	Name	E-Mail	Phone
Sales Manager	John Skidmore	john.skidmore@cdwg.com	(866) 687-3187
Sales Operations	Jon Gray	jongray@cdw.com	(203) 851-7133
		NYCDOE@cdwg.com	