

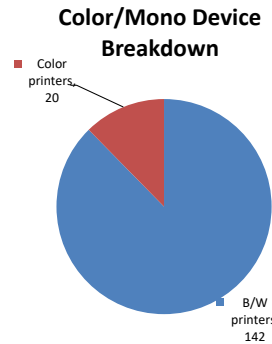
Please find enclosed a snap shot of your school's printer environment. The printer breakdown and data encompasses only the printers we can see on your network. You may have additional printers that are locally connected (e.g. USB attached), but those are not included in this breakdown.

**Chart 1 – School Printer Breakdown**

This provides your school's enrollment, along with the number of printers, including the distribution between B/W and color printers.

**Harry S Truman High School**

Enrollment	2218
B/W printers	142
Color printers	20
Total printers	162



From the list provided on page 3 are all of your printers represented? If not, how many are missing Providing Lexmark the asset data that is missing will allow us to give you a more accurate picture of your printer environment.

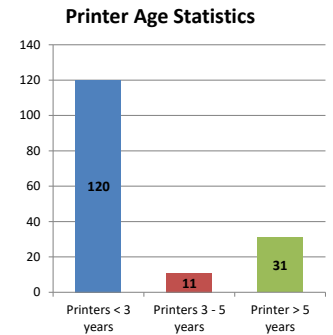
Do you know how many printers you have in your main office, compared to the number of people who sit in the main office? Reducing the number of devices and using the most efficient models in the right locations can help your school save money.

**Chart 2 – Printer Age Statistics**

Here we show the average age of your printers and show the distribution among 3 age categories; under 3 years old, 3-5 years old and over 5 years old.

**Printer Age Statistics**

Average Age (years)	2
Printers < 3 years	120
Printers 3 - 5 years	11
Printer > 5 years	31



The age of your printer fleet plays a large role in your annual printer maintenance and toner cost. The DOE only supports printers 6 years and younger.

Once the warranty expires and the age of your device exceeds 6 years, maintenance and repairs become very costly.

New printers have higher toner yields than older printers, resulting in lower cost per page which saves money.

Newer printers are Energy Star compliant and have advanced eco settings which help reduce energy usage and saves money.

**Glossary**

B/W - Black and White Printing Only

Color - Color or Black and White Printing

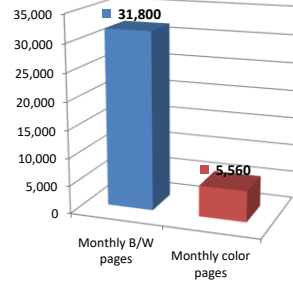
Duplex - Printing on both sides of the paper.

Simplex - Single Sided Printing

### Chart 3 – Volume of Pages Printed

This provides your printed page volumes for the previous month for both B/W and color print jobs. In addition, a utilization percentage is calculated by comparing your print volume for each printer to the maximum monthly volume capacity for that printer model.

Color/Mono Pages Printed



**Volume of pages printed**

Monthly B/W pages	31,800
Monthly color pages	5,560
Total monthly pages	37,360
Color page %	15%
Utilization %	1%

[Do you know if all of your printers are being used and how much?](#)

**Knowing where volumes are created helps identify areas for consolidation and helps you select the most efficient printers for replacement.**

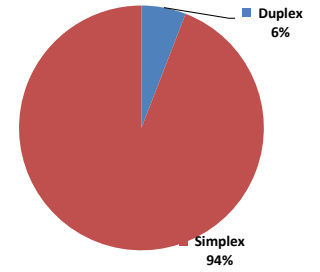
[Are you printing a large amount of color volume?](#)

**Controlling color volume, which typically costs more than black and white, can help your school save money.**

### Chart 4 – Duplex Breakdown

This section shows the percentage of duplexed (double-sided) pages printed along with your duplex opportunity. Duplex opportunity is the total number of pages that could be printed duplex and does not include single page documents. Keep in mind, only the newer printers report duplex statistics. The duplex opportunity shows the prior month's print volume, from the printers with duplex statistics, that could have been duplexed.

Duplex Vs. Simplex



**Duplex breakdown**

Duplex opportunity	24,271
Duplex	6%

[Did you know that your printers are able to print on both back and front of the page?](#)

**Increasing your school's use of double sided printing helps reduce your environmental impact and will help your school save money.**

[The average duplex rate for the NYC DOE is 14%](#)

**A modest improvement in duplex of 10% would reduce the carbon footprint by over 435,000 pounds of CO<sub>2</sub> per year, and save the DOE over \$78,000 in paper costs annually.**

[Lexmark printers 6 years and younger all have duplex capability. The following duplex initiatives can reduce paper consumption and save money:](#)

**Setting duplex as your default setting on your printer**

**Educating end users about the benefit of duplex printing.**

[For more information on how the DOE is focused on Sustainability check:](#)

<http://schools.nyc.gov/community/facilities/sustainability/about/>

## Actions you can take to Save your School Money

- Use highest yield toner whenever possible to lower the cost per page.
- Consider replacing printers over 6 years old to optimize eco-friendly printer environment.
- Duplex multiple page documents when possible to reduce paper usage.

**Printer details**

Model	Serial Number	Age in Years	Utilization	ATS Printer	Avg Mono Pages	Avg Color Pages	Avg Monthly Volume
C748de	502643942424C	5	28%		226	2535	2761

C748de	502643942424X	5					
C748de	502604942616F	4	1%		11	105	116
C748de Low Volt	5026439424238	5					
C782dn	940TMG0	12					
CS510de	50273894577RC	5					
CS510de	50273894577RH	5					
CS510DE	502747946GRM3	3	6%		185	225	410
CX510de	752703946BTFT	4	17%		310	851	1161
CX510DE	752723946MCNX	2					
CX510DE	752722946D413	3	43%		1230	1786	3016
CX510DE	752734946F443	3					
CX510DE	752745946R6HW	2	4%		202	58	260
CX510DE	752748946GBXM	3					
CX510DE	752741946FT22	3					
CX510DE	752747946RD7X	2					
CX622ADE	7529845141BBM	1					
CX622ADE	7529845141B9H	1					
CX622ADE	7529845141BKBM	0					
E250dn	620GK47	13					
E460dn	72HK7FZ	9					
MS510dn	451432HH0XZ71	6					
MS510dn	451432HH0XZ77	6					
MS510dn	451432HH0Y40C	6					
MS510dn	451432HH0XZ6R	6	18%	Yes	2578		2578
MS510dn	451432HH0XZ48	5					
MS510dn	451432HH0XZ70	6					
MS510dn	451432HH0XZ6W	6					
MS510dn	451445HH212LC	4	8%		1116		1116
MS510dn	451432HH0XZ79	6	3%		485		485
MS510dn	451432HH0XZ4C	5					
MS510dn	451432HH0XZ5T	6	7%		931		931
MS510dn	451432HH0XZ7D	6	1%		199		199
MS510dn	451445HH212LR	5	6%		827		827
MS510dn	451445HH212L8	4					
MS510dn	451432HH0Y40D	6					
MS510DN	45147GHH3RCLB	3					
MS510DN	45147GHH3RCBD	3					
MS510DN	45147GHH3RCLM	3					
MS510DN	45147GHH3RCLT	3					
MS510DN	45147GHH3RCLV	3					
MS510DN	45147GHH3RCLW	3					
MS510DN	45147GHH3RXL4	3					
MS510DN	45147GHH3RXRH	3					
MS510DN	45147GHH3RXTD	3					
MS510DN	45147GHH3RXT0	3					
MS621DN	46008170039Z4	1					
MS621DN	46008170039YX	1					
MS621DN	46008170039ZK	1					
MS621DN	460083600CZ4D	1					
MS621DN	460083600CZ4Y	1					
MS621DN	460083600CZ5C	1					
MS621DN	460083600CZ5D	1					
MS621DN	460083600CZ5F	1					
MS621DN	460083600CZ5H	1					
MS621DN	460083600CZ5K	1					
MS621DN	460083600CZ5M	1					
MS621DN	460083600CZ5N	1					
MS621DN	460083600CZ5P	1					
MS621DN	460083600CZ5Y	1					
MS621DN	460083600CZ54	1					
MS621DN	460083700D8XX	1					
MS621DN	460083700D8YC	1					
MS621DN	460083700D8YH	1					
MS621DN	460083700D8YK	1					

<< More data continued on Next Page >>

11X455 - Jan 2020 - Page 3

### Printer Details - Page 2

Model	Serial Number	Age in Years	Utilization	ATS Printer	Avg Mono Pages	Avg Color Pages	Avg Monthly Volume
MS621DN	460083700D8YL	1					
MS621DN	460083700D8YM	1					
MS621DN	460083700D8YR	1					
MS621DN	460083700D8YT	1					

MS621DN	460083700D8YZ	1		
MS621DN	460083700D8Y9	1		
MS621DN	460083600CZBP	1		
MS621DN	460083600CZB8	1		
MS621DN	460083600CZCD	1		
MS621DN	460083600CZCP	1		
MS621DN	460083600CZCW	1		
MS621DN	460083600CZCX	1		
MS621DN	460083600CZCY	1		
MS621DN	460083600CZC8	1		
MS621DN	460083600CZD0	1		
MS621DN	460083600CZD2	1		
MS621DN	460083600CZD4	1		
MS621DN	460083600CZD7	1		
MS621DN	460083600CZFL	1		
MS621DN	460083600CZFZ	1		
MS621DN	460083600CZG5	1		
MS621DN	460083600CZ3W	1		
MS621DN	460083600CZ3Z	1		
MS621DN	460083600CZ4K	1		
MS621DN	460083600CZ4L	1		
MS621DN	460083600CZ4M	1	0%	3
MS621DN	460083600CZ4P	1		3
MS621DN	460083600CZ4R	1		
MS621DN	460083600CZ4V	1		
MS621DN	460083600CZ4W	1		
MS621DN	460083600CZ4Z	1		
MS621DN	460083600CZ43	1		
MS621DN	460083600CZ46	1		
MS621DN	460083600CZ48	1		
MS621DN	460083600CZ5B	1		
MS621DN	460083600CZ5G	1		
MS621DN	460083600CZ50	1		
MS621DN	460083600CZ51	1		
MS621DN	460083600CZ52	1		
MS621DN	460083600CZ56	1		
MS621DN	460083600CZ58	1		
MS621DN	460083600CZ59	1		
MS621DN	460083300C0H4	1		
MS621DN	460083300C16B	1		
MS621DN	460083300C16D	1		
MS621DN	460083300C17K	1		
MS621DN	460083300C18C	1		

<< Data is Truncated >>

For more information regarding this snapshot, please contact your Lexmark team

Lexmark Team			
Title	Name	E-Mail	Phone
Client Executive	Mindy Maher	<a href="mailto:mmaher@lexmark.com">mmaher@lexmark.com</a>	212-880-2837
Site Operations	Mark Ennis	<a href="mailto:mennis@lexmark.com">mennis@lexmark.com</a>	908-210-3030
Systems Engineer	TBD	TBD	TBD

CDW Team CDW Sales Department – 800-705-4239			
Title	Name	E-Mail	Phone
Sales Manager	John Skidmore	<a href="mailto:john.skidmore@cdwg.com">john.skidmore@cdwg.com</a>	(866) 687-3187
Sales Operations	Jon Gray	<a href="mailto:jongray@cdw.com">jongray@cdw.com</a>	(203) 851-7133
		<a href="mailto:NYCDOE@cdwg.com">NYCDOE@cdwg.com</a>	