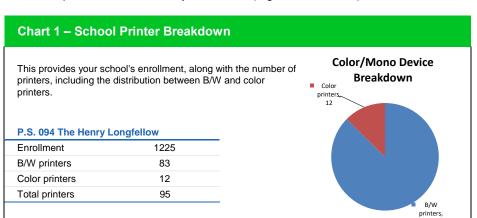
Lexmark Managed Print Services Monthly Report: Jan 2020

15K094 - P.S. 094 The Henry Longfellow, 5010 6 Avenue, Brooklyn, NY 11220-2008

Please find enclosed a snap shot of your school's printer environment. The printer breakdown and data encompasses only the printers we can see on your network. You may have additional printers that are locally connected (e.g. USB attached), but those are not included in this breakdown.



From the list provided on page 3 are all of your printers represented? If not, how many are missing Providing Lexmark the asset data that is missing will allow us to give you a more accurate

Do you know how many printers you have in your main office, compared to the number of people who sit in the main office?

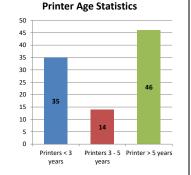
Reducing the number of devices and using the most efficient models in the right locations can help your school save money.

Chart 2 – Printer Age Statistics

Here we show the average age of your printers and show the distribution among 3 age categories; under 3 years old, 3-5 years old and over 5 years old.

Printer Age Statistics

Average Age (years)	6
Printers < 3 years	35
Printers 3 - 5 years	14
Printer > 5 years	46



The age of your printer fleet plays a large role in your annual printer maintenance and toner cost. The DOE only supports printers 6 years and younger.

Once the warranty expires and the age of your device exceeds 6 years, maintenance and repairs become very costly.

New printers have higher toner yields than older printers, resulting in lower cost per page which saves money.

Newer printers are Energy Star compliant and have advanced eco settings which help reduce energy usage and saves money.

Glossary

B/W - Black and White Printing Only Color - Color or Black and White Printing

picture of your printer environment.

Duplex - Printing on both sides of the paper.

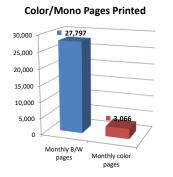
Simplex - Single Sided Printing

Chart 3 - Volume of Pages Printed

This provides your printed page volumes for the previous month for both B/W and color print jobs. In addition, a utilization percentage is calculated by comparing your print volume for each printer to the maximum monthly volume capacity for that printer model.

Volume of pages printed

rotation of bagon bitting	••
Monthly B/W pages	27,797
Monthly color pages	3,066
Total monthly pages	30,863
Color page %	10%
Utilization %	2%



Do you know if all of your printers are being used and how much?

Knowing where volumes are created helps identify areas for consolidation and helps you select the most efficient printers for replacement.

Are you printing a large amount of color volume?

Controlling color volume, which typically costs more than black and white, can help your school save money.

Actions you can take to Save your School Money

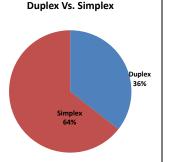
Use highest yield toner whenever possible to lower the cost per page.

Consider replacing printers over 6 years old to optimize eco-friendly printer environment.

Duplex multiple page documents when possible to reduce paper usage.

Chart 4 - Duplex Breakdown

This section shows the percentage of duplexed (double-sided) pages printed along with your duplex opportunity. Duplex opportunity is the total number of pages that could be printed duplex and does not include single page documents. Keep in mind, only the newer printers report duplex statistics. The duplex opportunity shows the prior month's print volume, from the printers with duplex statistics, that could have been duplexed.



Duplex breakdown

Duplex opportunity	5,306
Duplex	36%

Did you know that your printers are able to print on both back and front of the page?

Increasing your school's use of double sided printing helps reduce your environmental impact and will help your school save money.

The average duplex rate for the NYC DOE is 14%

A modest improvement in duplex of 10% would reduce the carbon footprint by over 435,000 pounds of CO₂ per year, and save the DOE over \$78,000 in paper costs annually.

Lexmark printers 6 years and younger all have duplex capability. The following duplex initiatives can reduce paper consumption and save money:

Setting duplex as your default setting on your printer Educating end users about the benefit of duplex printing.

For more information on how the DOE is focused on Sustainability check:

http://schools.nyc.gov/community/facilities/sustainability/about/

C782n	940V1W4	11					
CS510DE	502725945MZ4Z	2					
CS510DE	502704946HNK3	3					
CS622DE	50299150325G3	0					
CS622DE	502991503258R	0					
CS725DE	5028703010Z65	3					
CX725DHE	7528625010C97	3	18%	Yes	485	3066	3551
CX725DHE	7528648010TT8	3		Yes			
E360dn	72M3LP0	11					
E360dn	72M3LY1	11					
E360dn	72M3LT9	11					
E360dn	72M405T	11					
E360dn	72M3LT0	11					
E360dn	72M3LT8	11					
E360dn	72M3LTL	11					
E360dn	72M3LNP	11	12%		706		706
E360dn	72M3LVB	11					
E360dn	72M3LTP	11					
E360dn	72M3LXX	11					
E360dn	72N7ZM6	8					
E360dn	72M3LXZ	11			000		000
E360dn	72M3LXM	11	16%		936		936
E360dn	72M3LPC	11					
E360dn	72M3LXC	11					
E360dn	72M3LV8	11					
E360dn	72M3LNX	11					
E360dn	72M3LV3	11					
E360dn	72M3LV7	11					
E360dn	72M3LV4	10					
E360dn	72M3LXL	11					
E460dn	72HGKV9	9					
E460dn	72HFYTW		040/		2002		2002
E460dn E460dn	72HP272 72HFZBK	9	21%		2082		2082
E460dn	72HFZ78	9					
E460dn	72HFZCC	9					
E460dn	72HFZCY	9					
E460dn	72HFZB7	9	1%		82		82
E460dn	72HFZ6H	9	1 /0		02		02
E460dn	72HFZCP	9	12%		1232		1232
E460dn	72HFZ9P	9	12/0		1202		1232
E460dn	72HFZ8T	9	14%		1388		1388
E460dn	72HFZBF	9	14/0		1300		1300
E460dn	72HFZ7H	9					
E460dn	72HP27H	8		Yes			
MS510dn	451457HH2BHNZ	5		100			
MS510dn	451445HH212P6	5					
MS510DN	45146PHH37189	3					
MS510DN	45147GHH48C13	2	14%		2018		2018
MS510DN	45146PHH3DGMP	3	,		20.0		20.0
MS510DN	45146PHH3DGMX	3					
MS510dn	451432HH0RG1T	5					
MS510dn	451455HH26XWC	5					
MS510dn	451420HH05YY3	7					
MS510dn	451455HH26XLC	5					
MS510DN	45147GHH4C932	2	20%		2794		2794
MS510dn	451455HH26XLW	5					
MS510dn	451455HH26XWV	5					
MS510DN	45146PHH3718H	3					
MS510DN	45146PHH37186	3					
MS510DN	45146PHH3DGMF	3					
MS510DN	45147GHH48C2M	2					
MS510DN	45147GHH48C2R	2					
MS510DN	45147GHH48C32	2					

<< More data continued on Next Page >>

15K094 - Jan 2020 - Page 3

Printer Details - Page 2

Fillitei Details -	raye z						
Model	Serial Number	Age in Years	Utilization	ATS Printer	Avg Mono Pages	Avg Color Pages	Avg Monthly Volume
MS510DN	45147GHH48C6D	2	22%		3022		3022
MS510DN	45148PHH4P39N	2					
MS621DN	4600820004MTX	1					
MS621DN	46008280091W5	1	8%		1635		1635

MS621DN 4	6008280091XD	1				
MS621DN 4	6008280091XK	1				
MS621DN 4	6008280091X0	1				
MS621DN 4	6008280091X8	1				
MS621DN 4	6008280091X9	1				
MS621DN 4	60085100L6D2	1				
MS621DN 4	6009333107DH	0				
MS621DN 4	6009333107DK	0				
MS621DN 4	6009333107DL	0				
MS621DN 4	6009333107DN	0				
MS621DN 4	6009333107DW	0				
MS621DN 4	6009333107DZ	0				
MS621DN 4	6009333107F1	0				
MS621DN 4	6009333107F4	0				
MS621DN 4	6009333107Z0	0				
MS621DN 4	60093331080H	0				
MS810DE 4	0636C6605X94	3				
MS822DE 4	1064839012Y70	0				
MX410DE 7	0157GLM1F0H6	3				
	746325990196L	6		Yes		
	'46326990218Z	7		Yes		
	464832020CGW	1	7%	Yes	7322	7322
	464832020CHC	1	4%	Yes	4095	4095
	526239441G4X	5		Yes		
	526239441G2Y	5		Yes		
	'526519440PF7	7				
0	0	0				
0	0	0				
0	0	0				
0	0	0				
0	0	0				
0	0	0				
0	0	0				
0	0	0				
0	0	0				
0	0	0				
0	0	0				
0	0	0				
0	0	0				
0	0	0				
•						
0	0	0				
0 0	0 0	0 0 0				

<< End of Data >>

For more information regarding this snapshot, please contact your Lexmark team

Lexmark Team					
Title	Name	E-Mail	Phone		
Client Executive	Mindy Maher	mmaher@lexmark.com	212-880-2837		
Site Operations	Mark Ennis	mennis@lexmark.com	908-210-3030		
Systems Engineer	TBD	TBD	TBD		

CDW Team CDW Sales Department – 800-705-4239					
Title	Name	E-Mail	Phone		
Sales Manager	John Skidmore	john.skidmore@cdwg.com	(866) 687-3187		
Sales Operations Jon Gray <u>jongray@cdw.com</u> (203) 851-7133					
NYCDOE@cdwg.com					