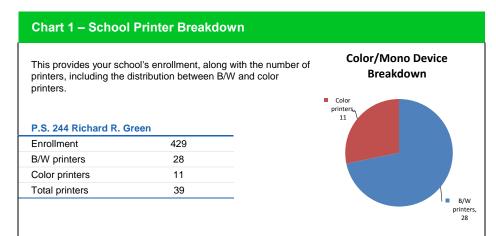
Lexmark Managed Print Services Monthly Report: Jan 2020

18K244 - P.S. 244 Richard R. Green, 5404 Tilden Avenue, Brooklyn, NY 10203-____

Please find enclosed a snap shot of your school's printer environment. The printer breakdown and data encompasses only the printers we can see on your network. You may have additional printers that are locally connected (e.g. USB attached), but those are not included in this breakdown.



From the list provided on page 3 are all of your printers represented? If not, how many are missing Providing Lexmark the asset data that is missing will allow us to give you a more accurate

picture of your printer environment.

Do you know how many printers you have in your main office, compared to the number of people who sit in the main office?

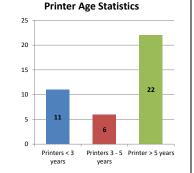
Reducing the number of devices and using the most efficient models in the right locations can help your school save money.



Here we show the average age of your printers and show the distribution among 3 age categories; under 3 years old, 3-5 years old and over 5 years old.

Printer Age Statistics

Average Age (years)	6
Printers < 3 years	11
Printers 3 - 5 years	6
Printer > 5 years	22



The age of your printer fleet plays a large role in your annual printer maintenance and toner cost. The DOE only supports printers 6 years and younger.

Once the warranty expires and the age of your device exceeds 6 years, maintenance and repairs become very costly.

New printers have higher toner yields than older printers, resulting in lower cost per page which saves money.

Newer printers are Energy Star compliant and have advanced eco settings which help reduce energy usage and saves money.

Glossary

B/W - Black and White Printing Only Color - Color or Black and White Printing Duplex - Printing on both sides of the paper.

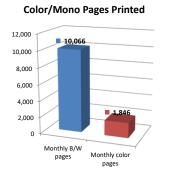
Simplex - Single Sided Printing

Chart 3 - Volume of Pages Printed

This provides your printed page volumes for the previous month for both B/W and color print jobs. In addition, a utilization percentage is calculated by comparing your print volume for each printer to the maximum monthly volume capacity for that printer model.

Volume of pages printed

volume of pages printed	
Monthly B/W pages	10,066
Monthly color pages	1,846
Total monthly pages	11,912
Color page %	15%
Utilization %	4%



Do you know if all of your printers are being used and how much?

Knowing where volumes are created helps identify areas for consolidation and helps you select the most efficient printers for replacement.

Are you printing a large amount of color volume?

Controlling color volume, which typically costs more than black and white, can help your school save money.

Actions you can take to Save your School Money

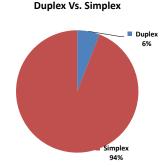
Use highest yield toner whenever possible to lower the cost per page.

Consider replacing printers over 6 years old to optimize eco-friendly printer environment.

Duplex multiple page documents when possible to reduce paper usage.

Chart 4 - Duplex Breakdown

This section shows the percentage of duplexed (double-sided) pages printed along with your duplex opportunity. Duplex opportunity is the total number of pages that could be printed duplex and does not include single page documents. Keep in mind, only the newer printers report duplex statistics. The duplex opportunity shows the prior month's print volume, from the printers with duplex statistics, that could have been duplexed.



Duplex breakdown

Duplex opportunity	1,724
Duplex	6%

Did you know that your printers are able to print on both back and front of the page?

Increasing your school's use of double sided printing helps reduce your environmental impact and will help your school save money.

The average duplex rate for the NYC DOE is 14%

A modest improvement in duplex of 10% would reduce the carbon footprint by over 435,000 pounds of CO₂ per year, and save the DOE over \$78,000 in paper costs annually.

Lexmark printers 6 years and younger all have duplex capability. The following duplex initiatives can reduce paper consumption and save money:

Setting duplex as your default setting on your printer Educating end users about the benefit of duplex printing.

For more information on how the DOE is focused on Sustainability check:

http://schools.nyc.gov/community/facilities/sustainability/about/

C748	4063369904DV7	7	3%		257		257
C748de	5026259423G9V	5					
C748de	5026249423BYX	5	24%	Yes	1251	1136	2387
CS510DE	502711946DD36	4					
CS510de	5027449457RND	5					
CS510DE	502736945PKW0	2					
CS510DE	502748945RXP4	2					
CS510DE	502748945RXBN	2					
CS622DE	50298140402NG	1					
CX510DE	752708946HC35	3	10%		101	564	665
E352dn	6235GHZ		10%		101	364	000
		11	00/				
E460dn	72R3K6H	7	2%		155		155
_aserjetP2055	CNB9314074	10					
_aserjetP2055	CNB9713049	10					
_aserjetP2055	CNB9716302	10	24%		730		730
_aserjetP2055	CNB9716294	10					
_aserjetP2055	CNB9713029	10					
_aserjetP2055	CNB9713035	10					
_aserjetP2055	CNB9716285	10					
_aserjetP2055	CNB9314078	10	14%		426		426
_aserjetP2055	CNB9713037	4	14/0		420		420
_aserjetP2055	CNB9716238	10					
_aserjetP2055	CNB9716283	10					
_aserjetP2055	CNB9716284	10					
_aserjetP2055	CNB9713041	10	8%		225		225
_aserjetP2055	CNB9713047	10					
aserjetP2055	CNB9314080	10	67%		2016		2016
_aserjetP2055	CNB9713031	10	42%		1271		1271
MS510DN	45147GHH3RD6D	3					
MS510dn	45146PHH2X3NC	4					
MS510dn	45146PHH2X3R9	4	C0/		824		824
			6%		824		824
MS510DN	45146PHH310V7	4					
MS510DN	45147GHH3RXNH	3					
MS510DN	45147GHH3XDFC	3					
MS810DE	40638D6600BNG	2					
MX410de	70155PLM110LW	4	9%		936		936
MX421ADE	70178271032VV	1	5%		527		527
MX711DHE	74637C6600016	3	5%	Yes	1345		1345

<< End of Data >>

18K244 - Jan 2020 - Page 3

For more information regarding this snapshot, please contact your Lexmark team

Lexmark Team

CDW Team CDW Sales Department – 800-705-4239

Title	Name	E-Mail	Phone
Client Executive	Mindy Maher	mmaher@lexmark.com	212-880-2837
Site Operations	Mark Ennis	mennis@lexmark.com	908-210-3030
Systems Engineer	TBD	TBD	TBD

Title	Name	E-Mail	Phone	
Sales Manager	John Skidmore	john.skidmore@cdwg.com	(866) 687-3187	
Sales Operations	Jon Gray	jongray@cdw.com	(203) 851-7133	
NYCDOE@cdwg.com				