

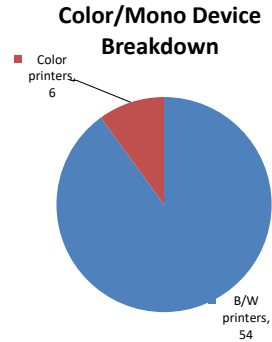
Please find enclosed a snap shot of your school's printer environment. The printer breakdown and data encompasses only the printers we can see on your network. You may have additional printers that are locally connected (e.g. USB attached), but those are not included in this breakdown.

Chart 1 – School Printer Breakdown

This provides your school's enrollment, along with the number of printers, including the distribution between B/W and color printers.

P.S. 264 Bay Ridge Elementary School For The Arts

Enrollment	462
B/W printers	54
Color printers	6
Total printers	60



From the list provided on page 3 are all of your printers represented? If not, how many are missing Providing Lexmark the asset data that is missing will allow us to give you a more accurate picture of your printer environment.

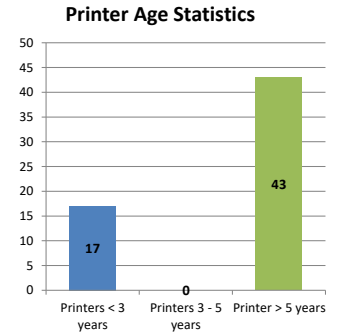
Do you know how many printers you have in your main office, compared to the number of people who sit in the main office? Reducing the number of devices and using the most efficient models in the right locations can help your school save money.

Chart 2 – Printer Age Statistics

Here we show the average age of your printers and show the distribution among 3 age categories; under 3 years old, 3-5 years old and over 5 years old.

Printer Age Statistics

Average Age (years)	6
Printers < 3 years	17
Printers 3 - 5 years	0
Printer > 5 years	43



The age of your printer fleet plays a large role in your annual printer maintenance and toner cost. The DOE only supports printers 6 years and younger.

Once the warranty expires and the age of your device exceeds 6 years, maintenance and repairs become very costly.

New printers have higher toner yields than older printers, resulting in lower cost per page which saves money.

Newer printers are Energy Star compliant and have advanced eco settings which help reduce energy usage and saves money.

Glossary

B/W - Black and White Printing Only

Color - Color or Black and White Printing

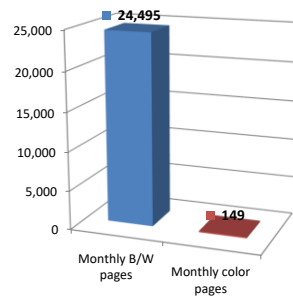
Duplex - Printing on both sides of the paper.

Simplex - Single Sided Printing

Chart 3 – Volume of Pages Printed

This provides your printed page volumes for the previous month for both B/W and color print jobs. In addition, a utilization percentage is calculated by comparing your print volume for each printer to the maximum monthly volume capacity for that printer model.

Color/Mono Pages Printed



Volume of pages printed

Monthly B/W pages	24,495
Monthly color pages	149
Total monthly pages	24,644
Color page %	1%
Utilization %	3%

[Do you know if all of your printers are being used and how much?](#)

Knowing where volumes are created helps identify areas for consolidation and helps you select the most efficient printers for replacement.

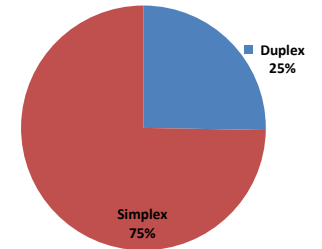
[Are you printing a large amount of color volume?](#)

Controlling color volume, which typically costs more than black and white, can help your school save money.

Chart 4 – Duplex Breakdown

This section shows the percentage of duplexed (double-sided) pages printed along with your duplex opportunity. Duplex opportunity is the total number of pages that could be printed duplex and does not include single page documents. Keep in mind, only the newer printers report duplex statistics. The duplex opportunity shows the prior month's print volume, from the printers with duplex statistics, that could have been duplexed.

Duplex Vs. Simplex



Duplex breakdown

Duplex opportunity	6,265
Duplex	25%

[Did you know that your printers are able to print on both back and front of the page?](#)

Increasing your school's use of double sided printing helps reduce your environmental impact and will help your school save money.

[The average duplex rate for the NYC DOE is 14%](#)

A modest improvement in duplex of 10% would reduce the carbon footprint by over 435,000 pounds of CO₂ per year, and save the DOE over \$78,000 in paper costs annually.

[Lexmark printers 6 years and younger all have duplex capability. The following duplex initiatives can reduce paper consumption and save money:](#)

Setting duplex as your default setting on your printer

Educating end users about the benefit of duplex printing.

[For more information on how the DOE is focused on Sustainability check:](#)

<http://schools.nyc.gov/community/facilities/sustainability/about/>

Actions you can take to Save your School Money

- Use highest yield toner whenever possible to lower the cost per page.
- Consider replacing printers over 6 years old to optimize eco-friendly printer environment.
- Duplex multiple page documents when possible to reduce paper usage.

Printer details

Model	Serial Number	Age in Years	Utilization	ATS Printer	Avg Mono Pages	Avg Color Pages	Avg Monthly Volume
C544dn	9461W98	10	2%		6	66	72

C544dn	9454T1Z	9	3%		8	71	79
C544dn	9454T1Y	9					
C544dn	9454T1X	9	2%		40	12	52
C544n	9461W8Y	8		Yes			
E460dn	72HYTHH	8	8%		782		782
E460dn	72HYRVZ	8	4%		397		397
E460dn	72HYT1T	8	3%		311		311
E460dn	72HYT27	8					
E460dn	72HYRGN	8					
E460dn	72HYT1L	8	2%		163		163
E460dn	72HYT1F	8					
E460dn	72HYT1M	8					
E460dn	72HYRG7	8					
E460dn	72HYP29	8	13%		1321		1321
E460dn	72HYD11	8					
E460dn	72HYT28	8	5%		531		531
E460dn	72HYTHK	8	5%		480		480
E460dn	72HYT22	8	5%		515		515
E460dn	72HYRGM	8	3%		262		262
E460dn	72HYT1Y	8	2%		241		241
E460dn	72HYTSY	8	1%		108		108
E460dn	72HYT1W	8	17%		1720		1720
E460dn	72HYT1V	8	13%		1321		1321
E460dn	72HYPGY	7	2%		154		154
E460dn	72HYRGH	8	14%		1416		1416
E460dn	72HYT2G	8	28%		2779		2779
E460dn	72HYT66	8					
E460dn	72HYT26	8					
E460dn	72HYT20	8	0%		18		18
E460dn	72HYT23	8					
E460dn	72HYT1P	8	4%		433		433
E460dn	72HYT05	8	28%		2775		2775
MS510DN	45147GHH45R3D	2					
MS510DN	45147GHH45R3G	2					
MS510DN	45147GHH45R3H	2					
MS621DN	460084100FB1F	1	5%		942		942
MS621DN	460084100FB1G	1	7%		1425		1425
MS621DN	460084100FB1H	1	0%		70		70
MS621DN	460084100FB1K	1	3%		512		512
MS621DN	460084100FB1M	1	3%		602		602
MS621DN	460084100FB1N	1					
MS621DN	460084100FB1P	1	3%		633		633
MS621DN	460084100FB1X	1	5%		918		918
MS621DN	460084100FB20	1	3%		563		563
MS621DN	460084100FB1B	1	2%		322		322
MS621DN	460091330RBNG	1					
MX410DE	70157GLM1F10V	3	19%	Yes	1912		1912
MX410DE	70157GLM1F0YT	3					
MX722ADHE	74648500216F7	1					
T650dn	7944W2C	10	2%	Yes	435		435
T650n	794V00P	8					
T650n	79583L7	8					
T650n	79583V1	8					
T650n	795855F	8	2%		380		380
T650n	795851V	8		Yes			
T650n	795853Z	8		Yes			
T650n	79583VF	8					
X656de	7946HYG	10		Yes			
X748de	75261894403DB	7					

<< End of Data >>

For more information regarding this snapshot, please contact your Lexmark team

Lexmark Team

CDW Team
CDW Sales Department – 800-705-4239

Title	Name	E-Mail	Phone
Client Executive	Mindy Maher	mmaher@lexmark.com	212-880-2837
Site Operations	Mark Ennis	mennis@lexmark.com	908-210-3030
Systems Engineer	TBD	TBD	TBD

Title	Name	E-Mail	Phone
Sales Manager	John Skidmore	john.skidmore@cdwg.com	(866) 687-3187
Sales Operations	Jon Gray	jongray@cdw.com	(203) 851-7133
		NYCDOE@cdwg.com	