Lexmark Managed Print Services Monthly Report: Jan 2020

20K609 - Urban Assembly School For Criminal Justice, 4200 16 Avenue, Brooklyn, NY 11204

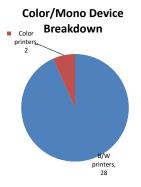
Please find enclosed a snap shot of your school's printer environment. The printer breakdown and data encompasses only the printers we can see on your network. You may have additional printers that are locally connected (e.g. USB attached), but those are not included in this breakdown.

Chart 1 – School Printer Breakdown

This provides your school's enrollment, along with the number of printers, including the distribution between B/W and color printers.

Urban Assembly School For Criminal Justice

Enrollment	566
B/W printers	28
Color printers	2
Total printers	30



From the list provided on page 3 are all of your printers represented? If not, how many are missing $\frac{1}{2}$

Providing Lexmark the asset data that is missing will allow us to give you a more accurate picture of your printer environment.

Do you know how many printers you have in your main office, compared to the number of people who sit in the main office?

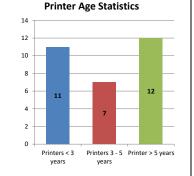
Reducing the number of devices and using the most efficient models in the right locations can help your school save money.

Chart 2 – Printer Age Statistics

Here we show the average age of your printers and show the distribution among 3 age categories; under 3 years old, 3-5 years old and over 5 years old.

Printer Age Statistics

Average Age (years)	5
Printers < 3 years	11
Printers 3 - 5 years	7
Printer > 5 years	12



The age of your printer fleet plays a large role in your annual printer maintenance and toner cost. The DOE only supports printers 6 years and younger.

Once the warranty expires and the age of your device exceeds 6 years, maintenance and repairs become very costly.

New printers have higher toner yields than older printers, resulting in lower cost per page which saves money.

Newer printers are Energy Star compliant and have advanced eco settings which help reduce energy usage and saves money.

Glossary

B/W - Black and White Printing Only Color - Color or Black and White Printing Duplex - Printing on both sides of the paper.

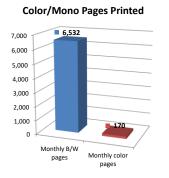
Simplex - Single Sided Printing

Chart 3 - Volume of Pages Printed

This provides your printed page volumes for the previous month for both B/W and color print jobs. In addition, a utilization percentage is calculated by comparing your print volume for each printer to the maximum monthly volume capacity for that printer model.

Volume of pages printed

volunie of pages printed	
Monthly B/W pages	6,532
Monthly color pages	170
Total monthly pages	6,702
Color page %	3%
Utilization %	1%



Do you know if all of your printers are being used and how much?

Knowing where volumes are created helps identify areas for consolidation and helps you select the most efficient printers for replacement.

Are you printing a large amount of color volume?

Controlling color volume, which typically costs more than black and white, can help your school save money.

Actions you can take to Save your School Money

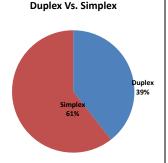
Use highest yield toner whenever possible to lower the cost per page.

Consider replacing printers over 6 years old to optimize eco-friendly printer environment.

Duplex multiple page documents when possible to reduce paper usage.

Chart 4 - Duplex Breakdown

This section shows the percentage of duplexed (double-sided) pages printed along with your duplex opportunity. Duplex opportunity is the total number of pages that could be printed duplex and does not include single page documents. Keep in mind, only the newer printers report duplex statistics. The duplex opportunity shows the prior month's print volume, from the printers with duplex statistics, that could have been duplexed.



Duplex breakdown

Duplex opportunity	2,237
Duplex	39%

Did you know that your printers are able to print on both back and front of the page?

Increasing your school's use of double sided printing helps reduce your environmental impact and will help your school save money.

The average duplex rate for the NYC DOE is 14%

A modest improvement in duplex of 10% would reduce the carbon footprint by over 435,000 pounds of CO₂ per year, and save the DOE over \$78,000 in paper costs annually.

Lexmark printers 6 years and younger all have duplex capability. The following duplex initiatives can reduce paper consumption and save money:

Setting duplex as your default setting on your printer Educating end users about the benefit of duplex printing.

For more information on how the DOE is focused on Sustainability check:

http://schools.nyc.gov/community/facilities/sustainability/about/

CS510de	502720946BBWB	4	0%			21	21
E250dn	62015FC	14	3%		137		137
E352dn	6221MXW	12					.07
E460dn	72HHDWT	9	4%	Yes	441		441
E460dw	72H8X4C	10					
E460dw	72R3BG7	7					
E460dw	72HGYKB	9					
E460dw	72H8X3X	10					
MS510dn	451431HH09LHC	7					
MS510DN	45146PHH3K8FX	3					
MS510DN MS510DN	45146PHH3K8G7	3					
MS510DN MS510DN	45147GHH428CY	2	5%		715		715
MS510DN MS510dn	45147GHH428CY 451431HH09LHP	7	5% 5%		648		648
MS510DN	45147GHH428D3	2	6%		818		818
MS510DN	45146PHH3K8FZ	3	3%		458		458
MS510DN	45147GHH428D5	2	3%		485		485
MS621DN	46009333107KC	0	2%		481		481
MS621DN	46009333107KF	0					
MS621DN	46009333107K8	0					
MS621DN	46009333107K9	0					
MS621DN	46009333107PL	0					
MS621DN	46009333107PW	0	1%		216		216
MS621DN	46009333107R1	0					
MS810	451445HH22WH2	5					
MS822DE	4064912015HZK	0	2%		813		813
MX410de	701545LM0N05Z	5	1%		75		75
MX711dhe	74635C6602GG6	4	2%	Yes	624		624
T640n	791LD2P	13		Yes	-		 .
T650n	793ZPV3	10		100			

<< End of Data >>

20K609 - Jan 2020 - Page 3

For more information regarding this snapshot, please contact your Lexmark team

Lexmark Team

CDW Team CDW Sales Department – 800-705-4239

Title	Name	E-Mail	Phone
Client Executive	Mindy Maher	mmaher@lexmark.com	212-880-2837
Site Operations	Mark Ennis	mennis@lexmark.com	908-210-3030
Systems Engineer	TBD	TBD	TBD

Title	Name	E-Mail	Phone	
Sales Manager	John Skidmore	john.skidmore@cdwg.com	(866) 687-3187	
Sales Operations	Jon Gray	jongray@cdw.com	(203) 851-7133	
NYCDOE@cdwg.com				