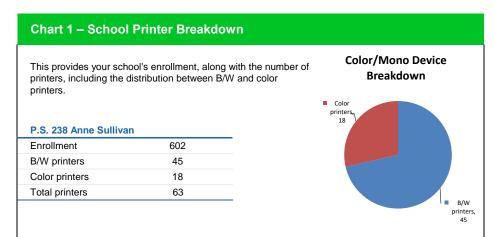
Lexmark Managed Print Services Monthly Report: Jan 2020

21K238 - P.S. 238 Anne Sullivan, 1633 East 8 Street, Brooklyn, NY 11223-2217

Please find enclosed a snap shot of your school's printer environment. The printer breakdown and data encompasses only the printers we can see on your network. You may have additional printers that are locally connected (e.g. USB attached), but those are not included in this breakdown.



From the list provided on page 3 are all of your printers represented? If not, how many are missing Providing Lexmark the asset data that is missing will allow us to give you a more accurate

picture of your printer environment.

Do you know how many printers you have in your main office, compared to the number of people who sit in the main office?

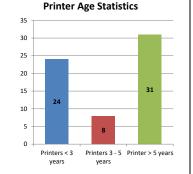
Reducing the number of devices and using the most efficient models in the right locations can help your school save money.



Here we show the average age of your printers and show the distribution among 3 age categories; under 3 years old, 3-5 years old and over 5 years old.

Printer Age Statistics

Average Age (years)	5
Printers < 3 years	24
Printers 3 - 5 years	8
Printer > 5 years	31



The age of your printer fleet plays a large role in your annual printer maintenance and toner cost. The DOE only supports printers 6 years and younger.

Once the warranty expires and the age of your device exceeds 6 years, maintenance and repairs become very costly.

New printers have higher toner yields than older printers, resulting in lower cost per page which saves money.

Newer printers are Energy Star compliant and have advanced eco settings which help reduce energy usage and saves money.

Glossary

B/W - Black and White Printing Only Color - Color or Black and White Printing Duplex - Printing on both sides of the paper.

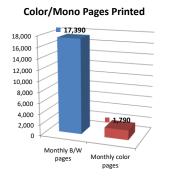
Simplex - Single Sided Printing

Chart 3 - Volume of Pages Printed

This provides your printed page volumes for the previous month for both B/W and color print jobs. In addition, a utilization percentage is calculated by comparing your print volume for each printer to the maximum monthly volume capacity for that printer model.

Volume of pages printed

volunie of pages printed	
Monthly B/W pages	17,390
Monthly color pages	1,790
Total monthly pages	19,180
Color page %	9%
Utilization %	2%



Do you know if all of your printers are being used and how much?

Knowing where volumes are created helps identify areas for consolidation and helps you select the most efficient printers for replacement.

Are you printing a large amount of color volume?

Controlling color volume, which typically costs more than black and white, can help your school save money.

Actions you can take to Save your School Money

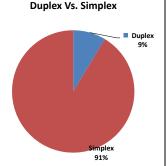
Use highest yield toner whenever possible to lower the cost per page.

Consider replacing printers over 6 years old to optimize eco-friendly printer environment.

Duplex multiple page documents when possible to reduce paper usage.

Chart 4 - Duplex Breakdown

This section shows the percentage of duplexed (double-sided) pages printed along with your duplex opportunity. Duplex opportunity is the total number of pages that could be printed duplex and does not include single page documents. Keep in mind, only the newer printers report duplex statistics. The duplex opportunity shows the prior month's print volume, from the printers with duplex statistics, that could have been duplexed.



Duplex breakdown

Duplex opportunity	7,256
Duplex	9%

Did you know that your printers are able to print on both back and front of the page?

Increasing your school's use of double sided printing helps reduce your environmental impact and will help your school save money.

The average duplex rate for the NYC DOE is 14%

A modest improvement in duplex of 10% would reduce the carbon footprint by over 435,000 pounds of CO₂ per year, and save the DOE over \$78,000 in paper costs annually.

Lexmark printers 6 years and younger all have duplex capability. The following duplex initiatives can reduce paper consumption and save money:

Setting duplex as your default setting on your printer Educating end users about the benefit of duplex printing.

For more information on how the DOE is focused on Sustainability check:

http://schools.nyc.gov/community/facilities/sustainability/about/

C544dn	9464DPH	9					
C544dn	9464DP5	9					
CS510de	50273894577TN	5	14%		361	585	946
CS510de	50273894577TZ	5					
CS510de	5027199465NZ2	5	8%		26	501	527
CS510de	50273894577T9	5	1%		1	70	71
CS510de	50273894577P0	5	5%		257	103	360
CS510de	50273894577V5	5	0,0		20.	.00	000
CS510de	5027209465TYR	5	5%		27	357	384
CS622DE	5029905041HGC	0	370		21	337	304
CS622DE CS622DE		0					
	5029905041HKK						
CS725DE	50289210F3ZKK	0	201		40	474	04.4
CX510de	7527109460MX9	6	3%		40	174	214
CX510DE	752731946NCNZ	2					
CX510DE	752731946NCXC	2					
X510de Low Volt LAD NA BE	7527379466039	4					
CX622ADE	7529845141BGX	0					
E352dn	6221N27	12					
E360dn	72MW2HG	11					
E460dn	72HYVRK	8	18%		1802		1802
E460dn	72HK84D	9	0%		8		8
E460dn	72HK83R	9					
E460dn	72HK84M	9	0%		1		1
E460dn	72HYRFY	7					
E460dn	72HBH0B	9					
E460dn	72HK84L	9	6%		600		600
E460dn	72HK836	9	5%		472		472
MS510dn	451455HH26X44	5	070		712		772
MS510dn	451455HH26X3Z	5					
MS510dn	451455HH26X3D	5					
MS510dn	451432HH0XZG2	6					
			C 0/		0.40		843
MS510DN	45147GHH3RXC4	3	6%		843		843
MS510dn	451456HH29X3T	5					
MS510dn	451455HH26WXF	5					
MS510dn	451420HH0468R	7					
MS510DN	45147GHH4C7BK	2					
MS510DN	45147GHH3V02V	3	1%		202		202
MS510dn	451455HH26XW7	5					
MS510DN	45147GHH3RXBM	3					
MS510DN	45147GHH3TL9D	3					
MS510DN	45147GHH3TZY2	3					
MS510DN	45147GHH4C934	2					
MS510DN	45147GHH4C96L	2					
MS621DN	4600830009V3Z	1	4%		850		850
MS621DN	460083300C1KM	1	.,,				
MS621DN	460083300C1LG	1	5%		996		996
MS621DN	460085100L6MT	1	J /0		330		330
MS621DN MS621DN	460085100L6W1	1	1%		299		299
		0	1 70		233		299
MS621DN	46009333107P8		400/		20.44		2044
MS810DE	40637C6600NTM	3	16%		3241		3241
MS810DE	40637C6600NTK	3	1%		284		284
MS810DE	40637D6606C9H	2	11%		2167		2167
MS810de	406347990PB99	5	11%		2214		2214
MS810DE	40637D6605WY6	2	5%		1018		1018
MX711DHE	74636C6601WMX	3	5%	Yes	1128		1128
T630n	9922RDW	15		Yes			
T640n	792RNCF	11					
T640n	79160YF	13		Yes			
T650dn Low Volt CA US	7958578	8					
T650n	793T1X5	9	3%		553		553
T650n	793T19P	9					
T650n	793T1XB	9					

<< End of Data >>

21K238 - Jan 2020 - Page 3

For more information regarding this snapshot, please contact your Lexmark team

Lexmark Team

CDW Team CDW Sales Department – 800-705-4239

Title	Name	E-Mail	Phone
Client Executive	Mindy Maher	mmaher@lexmark.com	212-880-2837
Site Operations	Mark Ennis	mennis@lexmark.com	908-210-3030
Systems Engineer	TBD	TBD	TBD

Title	Name	E-Mail	Phone	
Sales Manager	John Skidmore	john.skidmore@cdwg.com	(866) 687-3187	
Sales Operations	Jon Gray	jongray@cdw.com	(203) 851-7133	
NYCDOE@cdwg.com				