Lexmark Managed Print Services Monthly Report: Jan 2020

23K284 - The Gregory Jocko Jackson School of Sports, Art, and Technology, 213 OSBORN STREET, BROOKLYN, NY 11212

Please find enclosed a snap shot of your school's printer environment. The printer breakdown and data encompasses only the printers we can see on your network. You may have additional printers that are locally connected (e.g. USB attached), but those are not included in this breakdown.
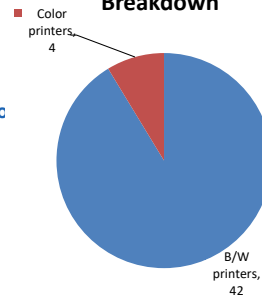
Chart 1 – School Printer Breakdown

This provides your school's enrollment, along with the number of printers, including the distribution between B/W and color printers.

Color/Mono Device Breakdown

The Gregory Jocko Jackson School of Sports, Art, and Techno

Enrollment	278
B/W printers	42
Color printers	4
Total printers	46

From the list provided on page 3 are all of your printers represented? If not, how many are missing
Providing Lexmark the asset data that is missing will allow us to give you a more accurate picture of your printer environment.

Do you know how many printers you have in your main office, compared to the number of people who sit in the main office?
Reducing the number of devices and using the most efficient models in the right locations can help your school save money.
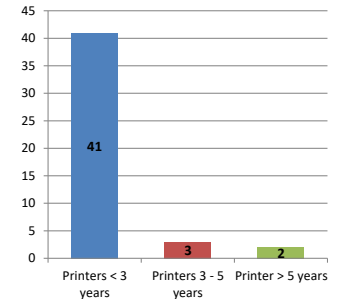
Chart 2 – Printer Age Statistics

Here we show the average age of your printers and show the distribution among 3 age categories; under 3 years old, 3-5 years old and over 5 years old.

Printer Age Statistics

Printer Age Statistics	
Average Age (years)	2
Printers < 3 years	41
Printers 3 - 5 years	3
Printer > 5 years	2

The age of your printer fleet plays a large role in your annual printer maintenance and toner cost. The DOE only supports printers 6 years and younger.

Once the warranty expires and the age of your device exceeds 6 years, maintenance and repairs become very costly.

New printers have higher toner yields than older printers, resulting in lower cost per page which saves money.

Newer printers are Energy Star compliant and have advanced eco settings which help reduce energy usage and saves money.

Glossary

B/W - Black and White Printing Only
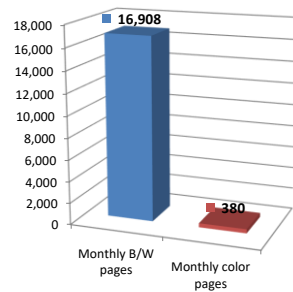Color - Color or Black and White Printing

Duplex - Printing on both sides of the paper.
Simplex - Single Sided Printing

Chart 3 – Volume of Pages Printed

This provides your printed page volumes for the previous month for both B/W and color print jobs. In addition, a utilization percentage is calculated by comparing your print volume for each printer to the maximum monthly volume capacity for that printer model.

Color/Mono Pages Printed

Volume of pages printed

Monthly B/W pages	16,908
Monthly color pages	380
Total monthly pages	17,288
Color page %	2%
Utilization %	2%

Do you know if all of your printers are being used and how much?
Knowing where volumes are created helps identify areas for consolidation and helps you select the most efficient printers for replacement.
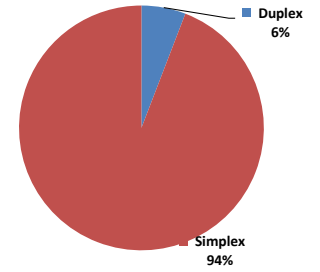
Are you printing a large amount of color volume?
Controlling color volume, which typically costs more than black and white, can help your school save money.

Chart 4 – Duplex Breakdown

This section shows the percentage of duplexed (double-sided) pages printed along with your duplex opportunity. Duplex opportunity is the total number of pages that could be printed duplex and does not include single page documents. Keep in mind, only the newer printers report duplex statistics. The duplex opportunity shows the prior month's print volume, from the printers with duplex statistics, that could have been duplexed.

Duplex Vs. Simplex

Duplex breakdown

Duplex opportunity	1,572
Duplex	6%

Did you know that your printers are able to print on both back and front of the page?
Increasing your school's use of double sided printing helps reduce your environmental impact and will help your school save money.

The average duplex rate for the NYC DOE is 14%
A modest improvement in duplex of 10% would reduce the carbon footprint by over 435,000 pounds of CO_2 per year, and save the DOE over $78,000 in paper costs annually.

Lexmark printers 6 years and younger all have duplex capability. The following duplex initiatives can reduce paper consumption and save money:
Setting duplex as your default setting on your printer
Educating end users about the benefit of duplex printing.

For more information on how the DOE is focused on Sustainability check:
http://schools.nyc.gov/community/facilities/sustainability/about/

Actions you can take to Save your School Money

Use highest yield toner whenever possible to lower the cost per page.
Consider replacing printers over 6 years old to optimize eco-friendly printer environment.
Duplex multiple page documents when possible to reduce paper usage.

Printer details

Model	Serial Number	Age in Years	Utilization	ATS Printer	Avg Mono Pages	Avg Color Pages	Avg Monthly Volume
CS725DE	50288480F3F79	1	0%		7	34	41

CX510DE	752734946F45V	3	6%	75	346	421
CX510DE	752731946DVXW	3				
E360dn	72M3M3N	11				
MS810DE	40638D6600BKM	2				
MS810DE	40638D6600BTH	2	8%	1543		1543
MS810DE	40638D6600BNX	2	12%	2367		2367
MS810DE	40638D6600BHG	2				
MS810DE	40638D6600BTV	2	5%	1008		1008
MS810DE	40638D6600BT6	2				
MS810DE	40637D6606R3D	2	3%	563		563
MS810DE	40638D6600BM2	2	6%	1244		1244
MS810DE	40637D6606R3B	2	1%	181		181
MS810DE	40637D6606R2P	2	5%	958		958
MS810DE	40638D6600BHH	2				
MS810DE	40638D6600BRT	2	1%	154		154
MS810DE	40638D6600BHC	2	1%	120		120
MS810DE	40638D6600BGR	2				
MS810DE	40638D6600BK9	2				
MS810DE	40638D6600BMB	2				
MS810DE	40638D6600BKV	2				
MS810DE	40638D6600BHK	2				
MS810DE	40638D6600BTM	2	0%	93		93
MS810DE	40637D6606R2Y	2				
MS810DE	40637D6606R30	2				
MS810DE	40637D6606R34	2				
MS810DE	40637D6606R38	2				
MS810DE	40637D6606R39	2				
MS810DE	40638D6600BGZ	2				
MS810DE	40638D6600BHN	2	11%	2144		2144
MS810DE	40638D6600BHX	2				
MS810DE	40638D6600BH0	2	5%	1042		1042
MS810DE	40638D6600BH5	2	6%	1297		1297
MS810DE	40638D6600BH9	2	2%	377		377
MS810DE	40638D6600BKB	2				
MS810DE	40638D6600BKH	2				
MS810DE	40638D6600BKP	2				
MS810DE	40638D6600BKR	2				
MS810DE	40638D6600BK0	2				
MS810DE	40638D6600BK2	2				
MS810DE	40638D6600BM0	2				
MS810DE	40638D6600BTG	2				
MS810DE	40638D6600BTT	2	1%	200		200
MS810DE	40638D6600BTW	2				
MX710de	74634C660106H	5	5%	Yes	3535	3535
X544n	94F6RZH	8				

<< End of Data >>

For more information regarding this snapshot, please contact your Lexmark team

Lexmark Team

CDW Team
CDW Sales Department – 800-705-4239

Title	Name	E-Mail	Phone
Client Executive	Mindy Maher	mmaher@lexmark.com	212-880-2837
Site Operations	Mark Ennis	mennis@lexmark.com	908-210-3030
Systems Engineer	TBD	TBD	TBD

Title	Name	E-Mail	Phone
Sales Manager	John Skidmore	john.skidmore@cdwg.com	(866) 687-3187
Sales Operations	Jon Gray	jongray@cdw.com	(203) 851-7133
		NYCDOE@cdwg.com	