

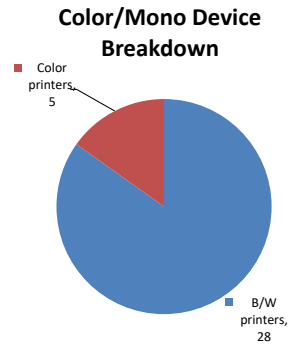
Please find enclosed a snap shot of your school's printer environment. The printer breakdown and data encompasses only the printers we can see on your network. You may have additional printers that are locally connected (e.g. USB attached), but those are not included in this breakdown.

Chart 1 – School Printer Breakdown

This provides your school's enrollment, along with the number of printers, including the distribution between B/W and color printers.

Manhattan Business Academy

Enrollment	410
B/W printers	28
Color printers	5
Total printers	33



From the list provided on page 3 are all of your printers represented? If not, how many are missing Providing Lexmark the asset data that is missing will allow us to give you a more accurate picture of your printer environment.

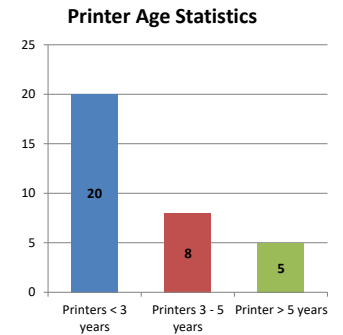
Do you know how many printers you have in your main office, compared to the number of people who sit in the main office? Reducing the number of devices and using the most efficient models in the right locations can help your school save money.

Chart 2 – Printer Age Statistics

Here we show the average age of your printers and show the distribution among 3 age categories; under 3 years old, 3-5 years old and over 5 years old.

Printer Age Statistics

Average Age (years)	4
Printers < 3 years	20
Printers 3 - 5 years	8
Printer > 5 years	5



The age of your printer fleet plays a large role in your annual printer maintenance and toner cost. The DOE only supports printers 6 years and younger.

Once the warranty expires and the age of your device exceeds 6 years, maintenance and repairs become very costly.

New printers have higher toner yields than older printers, resulting in lower cost per page which saves money.

Newer printers are Energy Star compliant and have advanced eco settings which help reduce energy usage and saves money.

Glossary

B/W - Black and White Printing Only

Color - Color or Black and White Printing

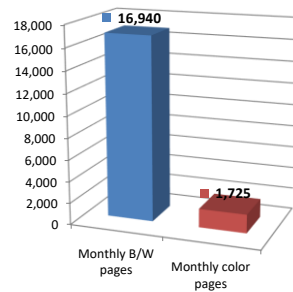
Duplex - Printing on both sides of the paper.

Simplex - Single Sided Printing

Chart 3 – Volume of Pages Printed

This provides your printed page volumes for the previous month for both B/W and color print jobs. In addition, a utilization percentage is calculated by comparing your print volume for each printer to the maximum monthly volume capacity for that printer model.

Color/Mono Pages Printed



Volume of pages printed

Monthly B/W pages	16,940
Monthly color pages	1,725
Total monthly pages	18,665
Color page %	9%
Utilization %	4%

[Do you know if all of your printers are being used and how much?](#)

Knowing where volumes are created helps identify areas for consolidation and helps you select the most efficient printers for replacement.

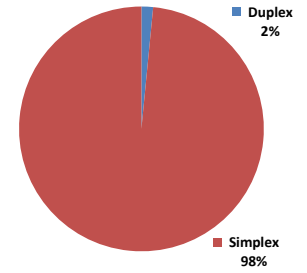
[Are you printing a large amount of color volume?](#)

Controlling color volume, which typically costs more than black and white, can help your school save money.

Chart 4 – Duplex Breakdown

This section shows the percentage of duplexed (double-sided) pages printed along with your duplex opportunity. Duplex opportunity is the total number of pages that could be printed duplex and does not include single page documents. Keep in mind, only the newer printers report duplex statistics. The duplex opportunity shows the prior month's print volume, from the printers with duplex statistics, that could have been duplexed.

Duplex Vs. Simplex



Duplex breakdown

Duplex opportunity	1,697
Duplex	2%

[Did you know that your printers are able to print on both back and front of the page?](#)

Increasing your school's use of double sided printing helps reduce your environmental impact and will help your school save money.

[The average duplex rate for the NYC DOE is 14%](#)

A modest improvement in duplex of 10% would reduce the carbon footprint by over 435,000 pounds of CO₂ per year, and save the DOE over \$78,000 in paper costs annually.

[Lexmark printers 6 years and younger all have duplex capability. The following duplex initiatives can reduce paper consumption and save money:](#)

Setting duplex as your default setting on your printer

Educating end users about the benefit of duplex printing.

[For more information on how the DOE is focused on Sustainability check:](#)

<http://schools.nyc.gov/community/facilities/sustainability/about/>

Actions you can take to Save your School Money

- Use highest yield toner whenever possible to lower the cost per page.
- Consider replacing printers over 6 years old to optimize eco-friendly printer environment.
- Duplex multiple page documents when possible to reduce paper usage.

Printer details

Model	Serial Number	Age in Years	Utilization	ATS Printer	Avg Mono Pages	Avg Color Pages	Avg Monthly Volume
C544dn	9466G8B	9					

CX510DE	752731946DVY4	3	9%		33	602	635
CX510DE	752731946DVNY	3	3%		17	189	206
CX510DE	752729946DN4H	3	17%	Yes	230	934	1164
CX622ADE	7529932145B9R	0					
E250dn	6205RYG	13					
MS510DN	45147GHH428GR	3					
MS510DN	45147GHH428K9	3	6%		903		903
MS510DN	45147GHH428HTY	3	2%		327		327
MS510DN	45147GHH428K6	3	7%		994		994
MS510DN	45147GHH428KB	3	5%		637		637
MS510DN	45146PHH37TYN	3					
MS510DN	45147GHH428KH	3	0%	Yes	27		27
MS510DN	45146PHH37TYV	3					
MS510DN	45147GHH428B9	3	4%		547		547
MS510DN	45147GHH428HM	3					
MS510DN	45147GHH428KC	3					
MS510DN	45147GHH428KD	3					
MS510DN	45147GHH428KF	3					
MS510DN	45147GHH428KG	3	10%		1429		1429
MS510DN	45147GHH428KK	3					
MS510DN	45147GHH428KL	3					
MS510DN	45147GHH428KM	3					
MS510DN	45147GHH428KN	3					
MS510DN	45147GHH428KW	3					
MS810DE	40636C6605X9T	3					
MX410de	70155PLM0YMCM	4	12%		1220		1220
MX410DE	70156PLM16LV5	3	28%		2786		2786
MX421ADE	70179083090NC	0					
MX711DHE	74637D660222B	2	31%	Yes	7790		7790
T650n	79325LD	11					
T650n	7937KM3	11		Yes			
X656de	79G59VH	8		Yes			

<< End of Data >>

For more information regarding this snapshot, please contact your Lexmark team

Lexmark Team

CDW Team
CDW Sales Department – 800-705-4239

Title	Name	E-Mail	Phone
Client Executive	Mindy Maher	mmaher@lexmark.com	212-880-2837
Site Operations	Mark Ennis	mennis@lexmark.com	908-210-3030
Systems Engineer	TBD	TBD	TBD

Title	Name	E-Mail	Phone
Sales Manager	John Skidmore	john.skidmore@cdwg.com	(866) 687-3187
Sales Operations	Jon Gray	jongray@cdw.com	(203) 851-7133
		NYCDOE@cdwg.com	