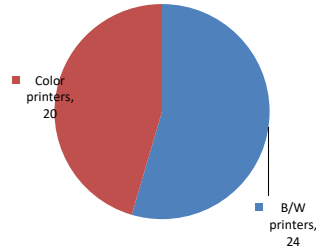


Please find enclosed a snap shot of your school's printer environment. The printer breakdown and data encompasses only the printers we can see on your network. You may have additional printers that are locally connected (e.g. USB attached), but those are not included in this breakdown.

**Chart 1 – School Printer Breakdown**

This provides your school's enrollment, along with the number of printers, including the distribution between B/W and color printers.

**Color/Mono Device Breakdown**



**The Business Of Sports Scho**

Enrollment	435
B/W printers	24
Color printers	20
Total printers	44

From the list provided on page 3 are all of your printers represented? If not, how many are missing Providing Lexmark the asset data that is missing will allow us to give you a more accurate picture of your printer environment.

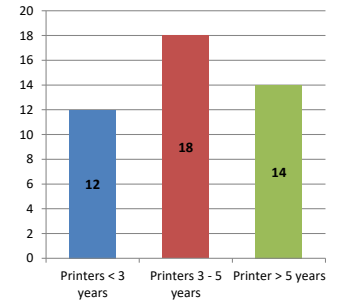
Do you know how many printers you have in your main office, compared to the number of people who sit in the main office?

Reducing the number of devices and using the most efficient models in the right locations can help your school save money.

**Chart 2 – Printer Age Statistics**

Here we show the average age of your printers and show the distribution among 3 age categories; under 3 years old, 3-5 years old and over 5 years old.

**Printer Age Statistics**



**Printer Age Statistics**

Average Age (years)	4
Printers < 3 years	12
Printers 3 - 5 years	18
Printer > 5 years	14

The age of your printer fleet plays a large role in your annual printer maintenance and toner cost. The DOE only supports printers 6 years and younger.

Once the warranty expires and the age of your device exceeds 6 years, maintenance and repairs become very costly.

New printers have higher toner yields than older printers, resulting in lower cost per page which saves money.

Newer printers are Energy Star compliant and have advanced eco settings which help reduce energy usage and saves money.

**Glossary**

B/W - Black and White Printing Only

Color - Color or Black and White Printing

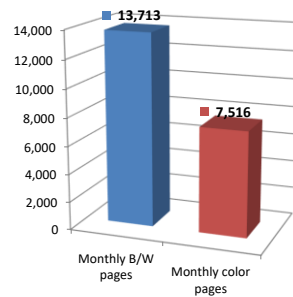
Duplex - Printing on both sides of the paper.

Simplex - Single Sided Printing

### Chart 3 – Volume of Pages Printed

This provides your printed page volumes for the previous month for both B/W and color print jobs. In addition, a utilization percentage is calculated by comparing your print volume for each printer to the maximum monthly volume capacity for that printer model.

Color/Mono Pages Printed



**Volume of pages printed**

Monthly B/W pages	13,713
Monthly color pages	7,516
Total monthly pages	21,229
Color page %	35%
Utilization %	3%

[Do you know if all of your printers are being used and how much?](#)

**Knowing where volumes are created helps identify areas for consolidation and helps you select the most efficient printers for replacement.**

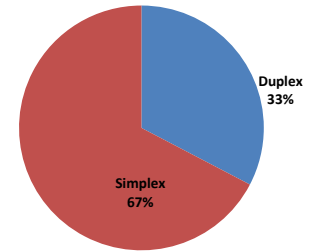
[Are you printing a large amount of color volume?](#)

**Controlling color volume, which typically costs more than black and white, can help your school save money.**

### Chart 4 – Duplex Breakdown

This section shows the percentage of duplexed (double-sided) pages printed along with your duplex opportunity. Duplex opportunity is the total number of pages that could be printed duplex and does not include single page documents. Keep in mind, only the newer printers report duplex statistics. The duplex opportunity shows the prior month's print volume, from the printers with duplex statistics, that could have been duplexed.

Duplex Vs. Simplex



**Duplex breakdown**

Duplex opportunity	2,877
Duplex	33%

[Did you know that your printers are able to print on both back and front of the page?](#)

**Increasing your school's use of double sided printing helps reduce your environmental impact and will help your school save money.**

[The average duplex rate for the NYC DOE is 14%](#)

**A modest improvement in duplex of 10% would reduce the carbon footprint by over 435,000 pounds of CO<sub>2</sub> per year, and save the DOE over \$78,000 in paper costs annually.**

[Lexmark printers 6 years and younger all have duplex capability. The following duplex initiatives can reduce paper consumption and save money:](#)

**Setting duplex as your default setting on your printer**

**Educating end users about the benefit of duplex printing.**

[For more information on how the DOE is focused on Sustainability check:](#)

<http://schools.nyc.gov/community/facilities/sustainability/about/>

## Actions you can take to Save your School Money

- Use highest yield toner whenever possible to lower the cost per page.
- Consider replacing printers over 6 years old to optimize eco-friendly printer environment.
- Duplex multiple page documents when possible to reduce paper usage.

**Printer details**

Model	Serial Number	Age in Years	Utilization	ATS Printer	Avg Mono Pages	Avg Color Pages	Avg Monthly Volume
CSS10DE	502743945GKT7	3	5%		261	116	377

CS510DE	502743945GMC1	3	10%		172	556	728
CS510DE	502739945R243	2	11%		304	451	755
CS510de	502750946CW64	4					
CS510DE	502748945RXBT	2	4%		116	146	262
CS510DE	502733945P3BY	2					
CS510DE	502748945RXC2	2	19%		1277	55	1332
CS510de	502750946CW5Z	4	5%		133	214	347
CS510DE	502739945R248	2	49%		1316	2097	3413
CS510DE	502731946FH3N	3					
CS510DE	502743945GKV3	3	27%		961	917	1878
CS510DE	502729945NKNR	2					
CS510DE	502729945NKP2	2	22%		264	1268	1532
CS622DE	5029903041BN6	0					
CX510DE	752741946FRZC	3					
CX510de	7527039463XBR	4	6%		237	189	426
CX510DE	752728946N17P	2	8%	Yes	229	351	580
CX510DE	752742946FWVP	3	5%		83	274	357
CX622ADE	75299311458V2	0					
CX725DHE	7528630010GXH	3	9%	Yes	823	882	1705
E460dn	72HX8D3	8					
E460dn	72HX7BW	8					
E460dn	72HX855	8	5%		517		517
E460dn	72HX8MT	8					
MS510dn	451420HH0376X	7	4%		582		582
MS510dn	451444HH18X8M	6					
MS510dn	451432HH0TG09	6	6%		785		785
MS510dn	451444HH18X8P	6					
MS510dn	451444HH18X98	6					
MS510DN	45147GHH3RXH1	3	2%		325		325
MS810DE	40637D6606C7R	2	4%		852		852
MS810DE	40636C6604LC3	3					
MX410DE	70156PLM18Nfy	3	11%		1139		1139
MX410DE	70156PLM18NGF	3	14%		1433		1433
MX410de	701533LM08T1G	6	6%		550		550
MX710de	74634C66017TD	5		Yes			
MX711dhe	74633699053RH	6	2%	Yes	448		448
MX711DHE	74636C6601WPD	3	4%	Yes	906		906
MX711DHE	74636C6601071	3					
MX711DHE	74635C6602DZH	4					
MX711DHE	74637C660003B	3					
T650n	7959V90	8					
T650n	7933RP6	10					
X656de	793F29X	11		Yes			

<< End of Data >>

For more information regarding this snapshot, please contact your Lexmark team

**Lexmark Team**

**CDW Team**  
**CDW Sales Department – 800-705-4239**

Title	Name	E-Mail	Phone
Client Executive	Mindy Maher	<a href="mailto:mmaher@lexmark.com">mmaher@lexmark.com</a>	212-880-2837
Site Operations	Mark Ennis	<a href="mailto:mennis@lexmark.com">mennis@lexmark.com</a>	908-210-3030
Systems Engineer	TBD	TBD	TBD

Title	Name	E-Mail	Phone
Sales Manager	John Skidmore	<a href="mailto:john.skidmore@cdwg.com">john.skidmore@cdwg.com</a>	(866) 687-3187
Sales Operations	Jon Gray	<a href="mailto:jongray@cdw.com">jongray@cdw.com</a>	(203) 851-7133
		<a href="mailto:NYCDOE@cdwg.com">NYCDOE@cdwg.com</a>	