

Please find enclosed a snap shot of your school's printer environment. The printer breakdown and data encompasses only the printers we can see on your network. You may have additional printers that are locally connected (e.g. USB attached), but those are not included in this breakdown.

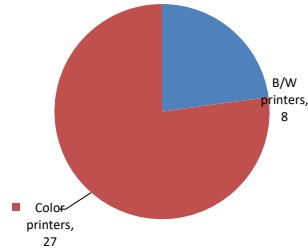
Chart 1 – School Printer Breakdown

This provides your school's enrollment, along with the number of printers, including the distribution between B/W and color printers.

Ps 527 - East Side School For Social Action

Enrollment	481
B/W printers	8
Color printers	27
Total printers	35

Color/Mono Device Breakdown



From the list provided on page 3 are all of your printers represented? If not, how many are missing Providing Lexmark the asset data that is missing will allow us to give you a more accurate picture of your printer environment.

Do you know how many printers you have in your main office, compared to the number of people who sit in the main office?

Reducing the number of devices and using the most efficient models in the right locations can help your school save money.

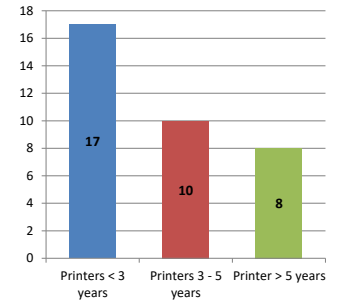
Chart 2 – Printer Age Statistics

Here we show the average age of your printers and show the distribution among 3 age categories; under 3 years old, 3-5 years old and over 5 years old.

Printer Age Statistics

Average Age (years)	4
Printers < 3 years	17
Printers 3 - 5 years	10
Printer > 5 years	8

Printer Age Statistics



The age of your printer fleet plays a large role in your annual printer maintenance and toner cost. The DOE only supports printers 6 years and younger.

Once the warranty expires and the age of your device exceeds 6 years, maintenance and repairs become very costly.

New printers have higher toner yields than older printers, resulting in lower cost per page which saves money.

Newer printers are Energy Star compliant and have advanced eco settings which help reduce energy usage and saves money.

Glossary

B/W - Black and White Printing Only

Color - Color or Black and White Printing

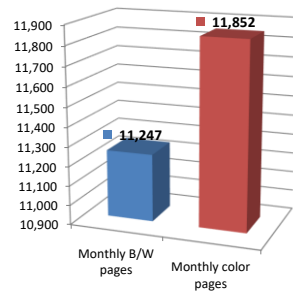
Duplex - Printing on both sides of the paper.

Simplex - Single Sided Printing

Chart 3 – Volume of Pages Printed

This provides your printed page volumes for the previous month for both B/W and color print jobs. In addition, a utilization percentage is calculated by comparing your print volume for each printer to the maximum monthly volume capacity for that printer model.

Color/Mono Pages Printed



Volume of pages printed

Monthly B/W pages	11,247
Monthly color pages	11,852
Total monthly pages	23,099
Color page %	51%
Utilization %	5%

Do you know if all of your printers are being used and how much?

Knowing where volumes are created helps identify areas for consolidation and helps you select the most efficient printers for replacement.

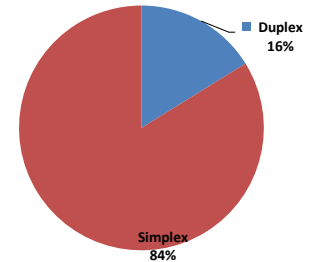
Are you printing a large amount of color volume?

Controlling color volume, which typically costs more than black and white, can help your school save money.

Chart 4 – Duplex Breakdown

This section shows the percentage of duplexed (double-sided) pages printed along with your duplex opportunity. Duplex opportunity is the total number of pages that could be printed duplex and does not include single page documents. Keep in mind, only the newer printers report duplex statistics. The duplex opportunity shows the prior month's print volume, from the printers with duplex statistics, that could have been duplexed.

Duplex Vs. Simplex



Duplex breakdown

Duplex opportunity	1,344
Duplex	16%

Did you know that your printers are able to print on both back and front of the page?

Increasing your school's use of double sided printing helps reduce your environmental impact and will help your school save money.

The average duplex rate for the NYC DOE is 14%

A modest improvement in duplex of 10% would reduce the carbon footprint by over 435,000 pounds of CO₂ per year, and save the DOE over \$78,000 in paper costs annually.

Lexmark printers 6 years and younger all have duplex capability. The following duplex initiatives can reduce paper consumption and save money:

- Setting duplex as your default setting on your printer
- Educating end users about the benefit of duplex printing.

For more information on how the DOE is focused on Sustainability check: <http://schools.nyc.gov/community/facilities/sustainability/about/>

Actions you can take to Save your School Money

- Use highest yield toner whenever possible to lower the cost per page.
- Consider replacing printers over 6 years old to optimize eco-friendly printer environment.
- Duplex multiple page documents when possible to reduce paper usage.

Printer details

Model	Serial Number	Age in Years	Utilization	ATS Printer	Avg Mono Pages	Avg Color Pages	Avg Monthly Volume
CX510de	75271294681V5	5					

CX510de	75271294681T4	5	59%	1098	3066	4164
CX510de	75271294681V2	5	12%	487	334	821
CX510de	75271294681VB	5				
CX510de	75271294681V9	5	2%	55	63	118
CX510de	75271294681V0	5				
CX510DE	752723946MCDF	2	18%	174	1074	1248
CX510DE	752744946R5CM	2	20%	366	1058	1424
CX510DE	752723946MCF3	2	12%	185	673	858
CX510de	7527159460Y9W	7	17%	404	754	1158
CX510de	7527159460Y6C	7				
CX510de	7527159460YBP	7				
CX510DE	752723946MCFR	2	24%	383	1295	1678
CX510DE	752723946MCF8	2	6%	134	275	409
CX510DE	752744946R5CC	2	14%	123	857	980
CX510DE	752744946R5CK	2	7%	79	441	520
CX510DE	752744946R5CT	2	17%	474	723	1197
CX622ADE	75299081427NL	1				
CX622ADE	75299081427TW	1				
CX622ADE	75299081427WZ	1	2%	151	78	229
CX622ADE	75299081427X7	1				
CX622ADE	7529931145851	0				
CX622ADE	7529931145869	0				
CX725DHE	75288500F3F1G	1	7%	170	1161	1331
MS510DN	752711946C65W	4	2%	335		335
MS510DN	752711946C65B	4				
MS510DN	752711946C65D	4				
MS510DN	752716946CM5H	4				
MX722ADHE	74648500216DB	1	3%	3427		3427
MX722ADHE	7464903021BF3	1	3%	3202		3202
X544dw	94F7C50	7				
X544n	94F7R27	8				
X544n	94F7D0Z	8				
X544n	94F7R21	8				
X656de	79G59RP	8				
			Yes			

<< End of Data >>

For more information regarding this snapshot, please contact your Lexmark team

Lexmark Team

CDW Team
CDW Sales Department – 800-705-4239

Title	Name	E-Mail	Phone
Client Executive	Mindy Maher	mmaher@lexmark.com	212-880-2837
Site Operations	Mark Ennis	mennis@lexmark.com	908-210-3030
Systems Engineer	TBD	TBD	TBD

Title	Name	E-Mail	Phone
Sales Manager	John Skidmore	john.skidmore@cdwg.com	(866) 687-3187
Sales Operations	Jon Gray	jongray@cdw.com	(203) 851-7133
		NYCDOE@cdwg.com	