

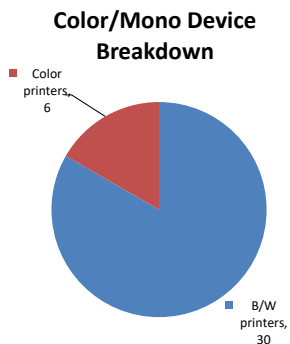
Please find enclosed a snap shot of your school's printer environment. The printer breakdown and data encompasses only the printers we can see on your network. You may have additional printers that are locally connected (e.g. USB attached), but those are not included in this breakdown.

Chart 1 – School Printer Breakdown

This provides your school's enrollment, along with the number of printers, including the distribution between B/W and color printers.

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Enrollment	410
B/W printers	30
Color printers	6
Total printers	36



From the list provided on page 3 are all of your printers represented? If not, how many are missing Providing Lexmark the asset data that is missing will allow us to give you a more accurate picture of your printer environment.

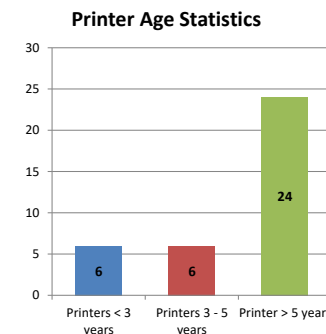
Do you know how many printers you have in your main office, compared to the number of people who sit in the main office? Reducing the number of devices and using the most efficient models in the right locations can help your school save money.

Chart 2 – Printer Age Statistics

Here we show the average age of your printers and show the distribution among 3 age categories; under 3 years old, 3-5 years old and over 5 years old.

Printer Age Statistics

Average Age (years)	6
Printers < 3 years	6
Printers 3 - 5 years	6
Printer > 5 years	24



The age of your printer fleet plays a large role in your annual printer maintenance and toner cost. The DOE only supports printers 6 years and younger.

Once the warranty expires and the age of your device exceeds 6 years, maintenance and repairs become very costly.

New printers have higher toner yields than older printers, resulting in lower cost per page which saves money.

Newer printers are Energy Star compliant and have advanced eco settings which help reduce energy usage and saves money.

Glossary

B/W - Black and White Printing Only

Color - Color or Black and White Printing

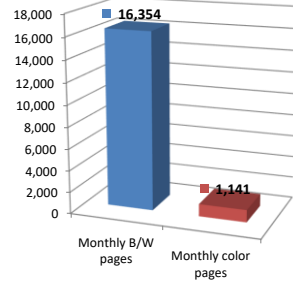
Duplex - Printing on both sides of the paper.

Simplex - Single Sided Printing

Chart 3 – Volume of Pages Printed

This provides your printed page volumes for the previous month for both B/W and color print jobs. In addition, a utilization percentage is calculated by comparing your print volume for each printer to the maximum monthly volume capacity for that printer model.

Color/Mono Pages Printed



Volume of pages printed

Monthly B/W pages	16,354
Monthly color pages	1,141
Total monthly pages	17,495
Color page %	7%
Utilization %	3%

Do you know if all of your printers are being used and how much?

Knowing where volumes are created helps identify areas for consolidation and helps you select the most efficient printers for replacement.

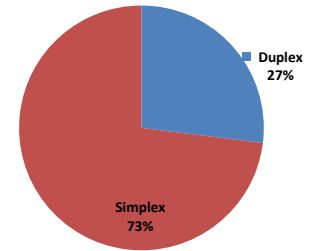
Are you printing a large amount of color volume?

Controlling color volume, which typically costs more than black and white, can help your school save money.

Chart 4 – Duplex Breakdown

This section shows the percentage of duplexed (double-sided) pages printed along with your duplex opportunity. Duplex opportunity is the total number of pages that could be printed duplex and does not include single page documents. Keep in mind, only the newer printers report duplex statistics. The duplex opportunity shows the prior month's print volume, from the printers with duplex statistics, that could have been duplexed.

Duplex Vs. Simplex



Duplex breakdown

Duplex opportunity	2,978
Duplex	27%

Did you know that your printers are able to print on both back and front of the page?

Increasing your school's use of double sided printing helps reduce your environmental impact and will help your school save money.

The average duplex rate for the NYC DOE is 14%

A modest improvement in duplex of 10% would reduce the carbon footprint by over 435,000 pounds of CO₂ per year, and save the DOE over \$78,000 in paper costs annually.

Lexmark printers 6 years and younger all have duplex capability. The following duplex initiatives can reduce paper consumption and save money:

Setting duplex as your default setting on your printer

Educating end users about the benefit of duplex printing.

For more information on how the DOE is focused on Sustainability check:

<http://schools.nyc.gov/community/facilities/sustainability/about/>

Actions you can take to Save your School Money

- Use highest yield toner whenever possible to lower the cost per page.
- Consider replacing printers over 6 years old to optimize eco-friendly printer environment.
- Duplex multiple page documents when possible to reduce paper usage.

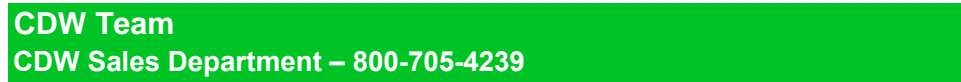
Printer details

Model	Serial Number	Age in Years	Utilization	ATS Printer	Avg Mono Pages	Avg Color Pages	Avg Monthly Volume
CX510DE	752707946TG2B	2	25%	Yes	1164	585	1749

CX510DE	752741946FT41	3	5%	Yes	139	181	320
CX510de	7527349469MWW	4	11%		405	375	780
CX510DE	752709946HFP7	3					
CX510DE	752708946HC2W	3					
CX510DE	752749946RKDP	2					
MS510dn	451444HH1F225	6					
MS510dn	451444HH1H4YH	6					
MS510dn	451444HH1F21Z	6	4%		542		542
MS510dn	451444HH18XF3	6					
MS510dn	451444HH1F22H	6					
MS510dn	451444HH1F21D	6	12%		1725		1725
MS510dn	451444HH1F226	6	6%		875		875
MS510dn	451444HH1F21P	6	5%		638		638
MS510DN	45146PHH32K68	4					
MS510dn	451444HH1F221	6	14%		1941		1941
MS510dn	451443HH14KOM	6	3%		399		399
MS510dn	451444HH1H4YZ	6	12%		1664		1664
MS510dn	451444HH1F223	6	0%		57		57
MS510dn	451444HH1F224	6	3%		422		422
MS510dn	451444HH1F22M	6	4%		515		515
MS510dn	45145PHH2K6HH	4	2%	Yes	250		250
MS510dn	451444HH1F22L	6					
MS810de	4063369907TPX	6	2%		332		332
MS810de	4063369907TRP	6					
MS810de	406347990KN2B	6	6%	Yes	1295		1295
MX711dhe	74635C6602DW5	4	8%	Yes	1971		1971
MX711DHE	74637D6601DT6	2	2%		515		515
MX711DHE	74637D660220F	2	4%		896		896
MX711dhe Low Volt CA US	7463369905935	5					
T630n	992917L	15					
T630n	991LC4Y	14					
T650dn	793YXML	4					
T650n	794CMBM	9	3%		609		609
T650n	794CM7D	9					
T650n	794CM8W	9					

<< End of Data >>

For more information regarding this snapshot, please contact your Lexmark team



Title	Name	E-Mail	Phone
Client Executive	Mindy Maher	mmaher@lexmark.com	212-880-2837
Site Operations	Mark Ennis	mennis@lexmark.com	908-210-3030
Systems Engineer	TBD	TBD	TBD

Title	Name	E-Mail	Phone
Sales Manager	John Skidmore	john.skidmore@cdwg.com	(866) 687-3187
Sales Operations	Jon Gray	jongray@cdw.com	(203) 851-7133
		NYCDOE@cdwg.com	