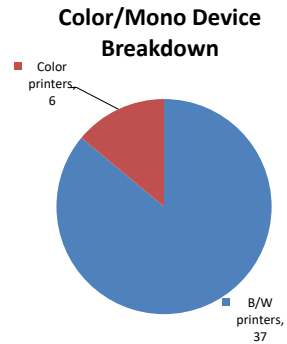


Please find enclosed a snap shot of your school's printer environment. The printer breakdown and data encompasses only the printers we can see on your network. You may have additional printers that are locally connected (e.g. USB attached), but those are not included in this breakdown.

**Chart 1 – School Printer Breakdown**

This provides your school's enrollment, along with the number of printers, including the distribution between B/W and color printers.



**P.S. 200- The James Mccune Smith School**

Enrollment	370
B/W printers	37
Color printers	6
Total printers	43

From the list provided on page 3 are all of your printers represented? If not, how many are missing Providing Lexmark the asset data that is missing will allow us to give you a more accurate picture of your printer environment.

Do you know how many printers you have in your main office, compared to the number of people who sit in the main office?

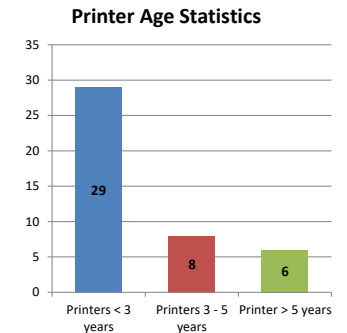
Reducing the number of devices and using the most efficient models in the right locations can help your school save money.

**Chart 2 – Printer Age Statistics**

Here we show the average age of your printers and show the distribution among 3 age categories; under 3 years old, 3-5 years old and over 5 years old.

**Printer Age Statistics**

Average Age (years)	3
Printers < 3 years	29
Printers 3 - 5 years	8
Printer > 5 years	6



The age of your printer fleet plays a large role in your annual printer maintenance and toner cost. The DOE only supports printers 6 years and younger.

Once the warranty expires and the age of your device exceeds 6 years, maintenance and repairs become very costly.

New printers have higher toner yields than older printers, resulting in lower cost per page which saves money.

Newer printers are Energy Star compliant and have advanced eco settings which help reduce energy usage and saves money.

**Glossary**

B/W - Black and White Printing Only

Color - Color or Black and White Printing

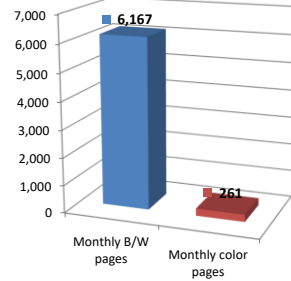
Duplex - Printing on both sides of the paper.

Simplex - Single Sided Printing

### Chart 3 – Volume of Pages Printed

This provides your printed page volumes for the previous month for both B/W and color print jobs. In addition, a utilization percentage is calculated by comparing your print volume for each printer to the maximum monthly volume capacity for that printer model.

Color/Mono Pages Printed



**Volume of pages printed**

Monthly B/W pages	6,167
Monthly color pages	261
Total monthly pages	6,428
Color page %	4%
Utilization %	1%

**Do you know if all of your printers are being used and how much?**

**Knowing where volumes are created helps identify areas for consolidation and helps you select the most efficient printers for replacement.**

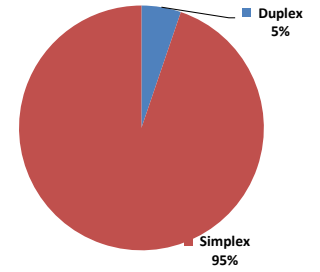
**Are you printing a large amount of color volume?**

**Controlling color volume, which typically costs more than black and white, can help your school save money.**

### Chart 4 – Duplex Breakdown

This section shows the percentage of duplexed (double-sided) pages printed along with your duplex opportunity. Duplex opportunity is the total number of pages that could be printed duplex and does not include single page documents. Keep in mind, only the newer printers report duplex statistics. The duplex opportunity shows the prior month's print volume, from the printers with duplex statistics, that could have been duplexed.

Duplex Vs. Simplex



**Duplex breakdown**

Duplex opportunity	1,469
Duplex	5%

**Did you know that your printers are able to print on both back and front of the page?**

**Increasing your school's use of double sided printing helps reduce your environmental impact and will help your school save money.**

**The average duplex rate for the NYC DOE is 14%**

**A modest improvement in duplex of 10% would reduce the carbon footprint by over 435,000 pounds of CO<sub>2</sub> per year, and save the DOE over \$78,000 in paper costs annually.**

**Lexmark printers 6 years and younger all have duplex capability. The following duplex initiatives can reduce paper consumption and save money:**

**Setting duplex as your default setting on your printer**

**Educating end users about the benefit of duplex printing.**

**For more information on how the DOE is focused on Sustainability check:**

**<http://schools.nyc.gov/community/facilities/sustainability/about/>**

## Actions you can take to Save your School Money

- Use highest yield toner whenever possible to lower the cost per page.
- Consider replacing printers over 6 years old to optimize eco-friendly printer environment.
- Duplex multiple page documents when possible to reduce paper usage.

**Printer details**

Model	Serial Number	Age in Years	Utilization	ATS Printer	Avg Mono Pages	Avg Color Pages	Avg Monthly Volume
C534n	9419FYN	12					

CS510de	5027049464R92	6				
CS510de	502728946BX5K	4				
CS510DE	502747946GTG5	3	5%		78	261
CS510DE	502747946GRGX	3				339
CS510DE	502713945KBGT	2				
E460dn	72HYRPZ	8				
E460dn	72HZR6Y	8				
MS510DN	45146PHH3DGRC	3				
MS510DN	451457HH2GK6L	3				
MS510DN	45147GHH428GG	2				
MS510DN	45147GHH48C7G	2	2%		267	267
MS510DN	45147GHH428GW	2				
MS510DN	45147GHH428GK	2				
MS510DN	45146PHH3DGPH	3				
MS510DN	45147GHH428GL	2				
MS510DN	45147GHH428GT	2				
MS510DN	45147GHH48C7F	2				
MS510DN	45147GHH48C7O	2				
MS510DN	45147GHH48C76	2				
MS621DN	46009333107KG	0				
MS621DN	46009333107NN	0				
MS621DN	46009333107NT	0				
MS621DN	46009333107NV	0				
MS621DN	46009333107NX	0				
MS621DN	46009333107NY	0				
MS621DN	46009333107NZ	0				
MS621DN	46009333107P0	0				
MS621DN	46009333107P1	0				
MS621DN	46009333107P2	0				
MS621DN	46009333107P5	0				
MS621DN	46009333107P9	0	2%		311	311
MS621DN	46009333107WW	0				
MS621DN	460093331080B	0				
MS621DN	460093331080F	0				
MS621DN	460093331080G	0				
MS621DN	460093331080K	0				
MS621DN	4600933310804	0				
MS621DN	4600933310806	0				
MX511dhe	701556HHOT237	4	10%	Yes	1217	1217
MX711dhe	74635C66016CG	7	17%	Yes	4294	4294
MX711DHE	74636C6601066	3				
T630 Low Volt LAD CA SA US	4116241	16				

<< End of Data >>

For more information regarding this snapshot, please contact your Lexmark team

Lexmark Team

CDW Team  
CDW Sales Department – 800-705-4239

Title	Name	E-Mail	Phone
Client Executive	Mindy Maher	<a href="mailto:mmaher@lexmark.com">mmaher@lexmark.com</a>	212-880-2837
Site Operations	Mark Ennis	<a href="mailto:mennis@lexmark.com">mennis@lexmark.com</a>	908-210-3030
Systems Engineer	TBD	TBD	TBD

Title	Name	E-Mail	Phone
Sales Manager	John Skidmore	<a href="mailto:john.skidmore@cdwg.com">john.skidmore@cdwg.com</a>	(866) 687-3187
Sales Operations	Jon Gray	<a href="mailto:jongray@cdw.com">jongray@cdw.com</a>	(203) 851-7133
		<a href="mailto:NYCDOE@cdwg.com">NYCDOE@cdwg.com</a>	