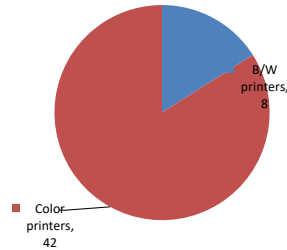


Please find enclosed a snap shot of your school's printer environment. The printer breakdown and data encompasses only the printers we can see on your network. You may have additional printers that are locally connected (e.g. USB attached), but those are not included in this breakdown.

Chart 1 – School Printer Breakdown

This provides your school's enrollment, along with the number of printers, including the distribution between B/W and color printers.

Color/Mono Device Breakdown



P.S. M721 - Manhattan Occupational Training Center

Enrollment	191
B/W printers	8
Color printers	42
Total printers	50

From the list provided on page 3 are all of your printers represented? If not, how many are missing Providing Lexmark the asset data that is missing will allow us to give you a more accurate picture of your printer environment.

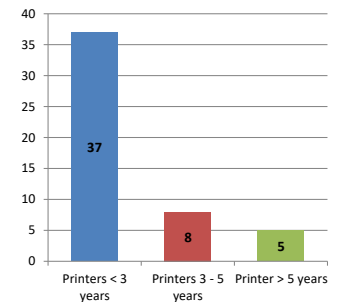
Do you know how many printers you have in your main office, compared to the number of people who sit in the main office?

Reducing the number of devices and using the most efficient models in the right locations can help your school save money.

Chart 2 – Printer Age Statistics

Here we show the average age of your printers and show the distribution among 3 age categories; under 3 years old, 3-5 years old and over 5 years old.

Printer Age Statistics



Printer Age Statistics

Average Age (years)	3
Printers < 3 years	37
Printers 3 - 5 years	8
Printer > 5 years	5

The age of your printer fleet plays a large role in your annual printer maintenance and toner cost. The DOE only supports printers 6 years and younger.

Once the warranty expires and the age of your device exceeds 6 years, maintenance and repairs become very costly.

New printers have higher toner yields than older printers, resulting in lower cost per page which saves money.

Newer printers are Energy Star compliant and have advanced eco settings which help reduce energy usage and saves money.

Glossary

B/W - Black and White Printing Only

Color - Color or Black and White Printing

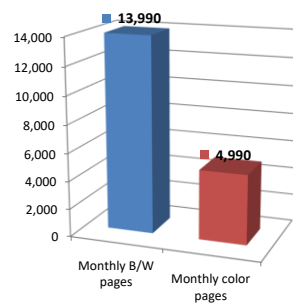
Duplex - Printing on both sides of the paper.

Simplex - Single Sided Printing

Chart 3 – Volume of Pages Printed

This provides your printed page volumes for the previous month for both B/W and color print jobs. In addition, a utilization percentage is calculated by comparing your print volume for each printer to the maximum monthly volume capacity for that printer model.

Color/Mono Pages Printed



Volume of pages printed

Monthly B/W pages	13,990
Monthly color pages	4,990
Total monthly pages	18,980
Color page %	26%
Utilization %	4%

[Do you know if all of your printers are being used and how much?](#)

Knowing where volumes are created helps identify areas for consolidation and helps you select the most efficient printers for replacement.

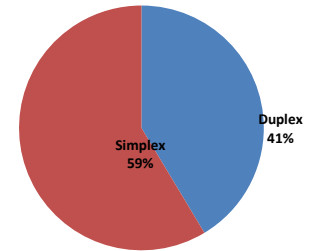
[Are you printing a large amount of color volume?](#)

Controlling color volume, which typically costs more than black and white, can help your school save money.

Chart 4 – Duplex Breakdown

This section shows the percentage of duplexed (double-sided) pages printed along with your duplex opportunity. Duplex opportunity is the total number of pages that could be printed duplex and does not include single page documents. Keep in mind, only the newer printers report duplex statistics. The duplex opportunity shows the prior month's print volume, from the printers with duplex statistics, that could have been duplexed.

Duplex Vs. Simplex



Duplex breakdown

Duplex opportunity	3,841
Duplex	41%

[Did you know that your printers are able to print on both back and front of the page?](#)

Increasing your school's use of double sided printing helps reduce your environmental impact and will help your school save money.

[The average duplex rate for the NYC DOE is 14%](#)

A modest improvement in duplex of 10% would reduce the carbon footprint by over 435,000 pounds of CO₂ per year, and save the DOE over \$78,000 in paper costs annually.

[Lexmark printers 6 years and younger all have duplex capability. The following duplex initiatives can reduce paper consumption and save money:](#)

Setting duplex as your default setting on your printer

Educating end users about the benefit of duplex printing.

[For more information on how the DOE is focused on Sustainability check:](#)

<http://schools.nyc.gov/community/facilities/sustainability/about/>

Actions you can take to Save your School Money

- Use highest yield toner whenever possible to lower the cost per page.
- Consider replacing printers over 6 years old to optimize eco-friendly printer environment.
- Duplex multiple page documents when possible to reduce paper usage.

Printer details

Model	Serial Number	Age in Years	Utilization	ATS Printer	Avg Mono Pages	Avg Color Pages	Avg Monthly Volume
C748de	5026109424GHF	5		Yes			

CS510DE	502738945PVY7	2	5%	36	307	343
CS510DE	502736945PKVY	2	3%	78	149	227
CS510de	50270594617DH	7				
CS510DE	502747946GRKB	3				
CS510DE	502747946GRKH	3				
CS510DE	502747946GRKN	3				
CS510DE	502747946GRM6	3				
CS510DE	502747946GRN4	3				
CS510DE	502747946GRNB	3	9%	254	401	655
CS510DE	502736945PKW3	2				
CS510DE	502736945PKW6	2	10%	132	562	694
CS510DE	502738945PVW1	2				
CS510DE	502738945PVYB	2	7%	179	318	497
CS510DE	502738945PVYC	2				
CS510DE	502702946TRB0	2	5%	155	217	372
CS510DE	502702946TRCM	2				
CS510DE	502702946TRCW	2				
CS510DE	502702946TRDB	2				
CS510DE	502702946TRDC	2	2%	57	74	131
CS510DE	502702946TRDD	2	10%	139	553	692
CS510DE	502702946TRDF	2	2%	21	104	125
CS510DE	502702946TRDH	2	4%	55	228	283
CS510DE	502702946TRD2	2	2%	24	101	125
CS510DE	502702946TRD3	2				
CS510DE	502702946TRD4	2	2%	51	55	106
CS510DE	502702946TRD6	2	0%	22		22
CS510DE	502702946TRD9	2				
CS510DE	502702946TRF8	2	13%	302	608	910
CS510DE	502702946TRG5	2				
CS510DE	502702946TRHV	2	1%	42	60	102
CS510DE	502702946TRHX	2				
CS510DE	502702946TRHY	2				
CS510DE	502702946TRHZ	2	5%	222	160	382
CS510DE	502702946TRK4	2	9%	145	479	624
CS510DE	502748945RXNN	2	3%	19	179	198
CS510DE	502748945RXNX	2				
CX725DHE	7528648010TT2	3	5%	617	435	1052
CX725DHE	75289220F3ZYK	0				
E360dn	72M3LWX	11				
MS822DE	502752946CXB4	4	0%	13		13
MX711dhe	74634C660180M	5	13%	3238		3238
MX711dhe	74634C66017ZM	5				
MX711dhe	74634C660180Y	5	9%	2138		2138
MX711dhe	74634C66017Y5	5	12%	3102		3102
MX711DHE	74635C66034DL	3	12%	2949		2949
X544n	94F6YKC	8				
X544n	94F76DY	8				
X656de	451455HH25TDR	5				
X738de	9433RT8	9				

<< End of Data >>

For more information regarding this snapshot, please contact your Lexmark team

Lexmark Team

CDW Team
CDW Sales Department – 800-705-4239

Title	Name	E-Mail	Phone
Client Executive	Mindy Maher	mmaher@lexmark.com	212-880-2837
Site Operations	Mark Ennis	mennis@lexmark.com	908-210-3030
Systems Engineer	TBD	TBD	TBD

Title	Name	E-Mail	Phone
Sales Manager	John Skidmore	john.skidmore@cdwg.com	(866) 687-3187
Sales Operations	Jon Gray	jongray@cdw.com	(203) 851-7133
		NYCDOE@cdwg.com	