

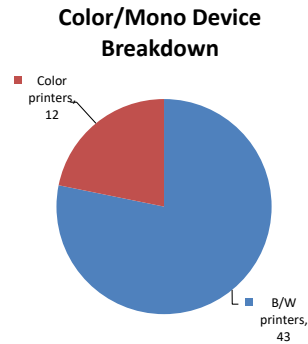
Please find enclosed a snap shot of your school's printer environment. The printer breakdown and data encompasses only the printers we can see on your network. You may have additional printers that are locally connected (e.g. USB attached), but those are not included in this breakdown.

Chart 1 – School Printer Breakdown

This provides your school's enrollment, along with the number of printers, including the distribution between B/W and color printers.

Grover Cleveland High School

Enrollment	1711
B/W printers	43
Color printers	12
Total printers	55



From the list provided on page 3 are all of your printers represented? If not, how many are missing Providing Lexmark the asset data that is missing will allow us to give you a more accurate picture of your printer environment.

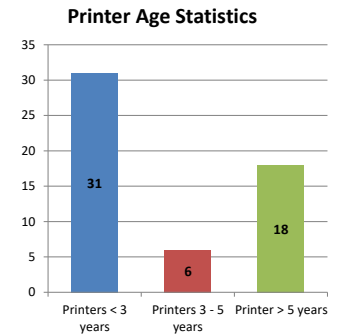
Do you know how many printers you have in your main office, compared to the number of people who sit in the main office? Reducing the number of devices and using the most efficient models in the right locations can help your school save money.

Chart 2 – Printer Age Statistics

Here we show the average age of your printers and show the distribution among 3 age categories; under 3 years old, 3-5 years old and over 5 years old.

Printer Age Statistics

Average Age (years)	4
Printers < 3 years	31
Printers 3 - 5 years	6
Printer > 5 years	18



The age of your printer fleet plays a large role in your annual printer maintenance and toner cost. The DOE only supports printers 6 years and younger.

Once the warranty expires and the age of your device exceeds 6 years, maintenance and repairs become very costly.

New printers have higher toner yields than older printers, resulting in lower cost per page which saves money.

Newer printers are Energy Star compliant and have advanced eco settings which help reduce energy usage and saves money.

Glossary

B/W - Black and White Printing Only

Color - Color or Black and White Printing

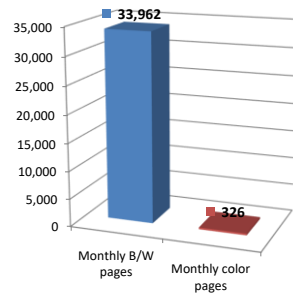
Duplex - Printing on both sides of the paper.

Simplex - Single Sided Printing

Chart 3 – Volume of Pages Printed

This provides your printed page volumes for the previous month for both B/W and color print jobs. In addition, a utilization percentage is calculated by comparing your print volume for each printer to the maximum monthly volume capacity for that printer model.

Color/Mono Pages Printed



Volume of pages printed

Monthly B/W pages	33,962
Monthly color pages	326
Total monthly pages	34,288
Color page %	1%
Utilization %	4%

[Do you know if all of your printers are being used and how much?](#)

Knowing where volumes are created helps identify areas for consolidation and helps you select the most efficient printers for replacement.

[Are you printing a large amount of color volume?](#)

Controlling color volume, which typically costs more than black and white, can help your school save money.

Chart 4 – Duplex Breakdown

This section shows the percentage of duplexed (double-sided) pages printed along with your duplex opportunity. Duplex opportunity is the total number of pages that could be printed duplex and does not include single page documents. Keep in mind, only the newer printers report duplex statistics. The duplex opportunity shows the prior month's print volume, from the printers with duplex statistics, that could have been duplexed.

Duplex Vs. Simplex



Duplex breakdown

Duplex opportunity	Info Not Available
Duplex	0%

[Did you know that your printers are able to print on both back and front of the page?](#)

Increasing your school's use of double sided printing helps reduce your environmental impact and will help your school save money.

[The average duplex rate for the NYC DOE is 14%](#)

A modest improvement in duplex of 10% would reduce the carbon footprint by over 435,000 pounds of CO₂ per year, and save the DOE over \$78,000 in paper costs annually.

[Lexmark printers 6 years and younger all have duplex capability. The following duplex initiatives can reduce paper consumption and save money:](#)

Setting duplex as your default setting on your printer
Educating end users about the benefit of duplex printing.

[For more information on how the DOE is focused on Sustainability check: <http://schools.nyc.gov/community/facilities/sustainability/about/>](#)

Actions you can take to Save your School Money

Use highest yield toner whenever possible to lower the cost per page.
 Consider replacing printers over 6 years old to optimize eco-friendly printer environment.
 Duplex multiple page documents when possible to reduce paper usage.

Printer details

Model	Serial Number	Age in Years	Utilization	ATS Printer	Avg Mono Pages	Avg Color Pages	Avg Monthly Volume
C534n	9418D82	12					

CS510de	5027089461CG5	7				
CS510DE	502736945PM3C	2				
CS622DE	50299150325BY	0				
CX510de	7527499466WR1	5	1%		5	42
CX510DE	752743946G2V1	3				47
CX510DE	752743946G2VY	3				
CX622ADE	7529836140VMY	1	10%		746	284
CX622ADE	7529845141BB0	1				1030
CX622ADE	7529838140ZDW	1				
CX622ADE	7529845141BC6	0				
CX622ADE	7529845141B6Y	0				
E352dn	621N4GW	12				
E460dn	72HH88G	9				
E460dn	72HYVGC	8	1%		137	137
MS510DN	752702946094C	7				
MS510DN	45147GHH4D75Y	2				
MS621DN	460083700D94B	1				
MS621DN	460083700D95Z	1				
MS621DN	460083700D98N	1				
MS621DN	460090730NN76	1				
MS621DN	460090730NN87	1				
MS621DN	460090730NN95	1				
MS810DE	40636C6605XC4	3	12%		2359	2359
MS810DE	40638D6600BKD	2	33%	Yes	6558	6558
MS810de	40634C6600TVG	5	4%	Yes	771	771
MS810de	40634C6600TVF	5		Yes		
MS810DE	40638D6600BK7	2	11%	Yes	2266	2266
MS810DE	40638D6600BTR	2				
MS822DE	4064912015HWX	0				
MS822DE	4064912015HWY	0				
MX410DE	70157GLM1TVZL	2	2%		192	192
MX410DE	70156PLM182F6	3	1%		103	103
MX410DE	70157GLM1P289	2				
MX410DE	70157GLM1P29N	2				
MX410DE	70157GLM1P29P	2				
MX410DE	70157GLM1P296	2				
MX410DE	70157GLM1P317	2				
MX410DE	70157GLM1TVYL	2				
MX410DE	70157GLM1TVZ4	2				
MX410DE	70157GLM1TW0C	2				
MX421ADE	7017845206P2M	1				
MX421ADE	7017907308Y4V	1		Yes		
MX711dhe	7463479905NNK	4	17%	Yes	4261	4261
MX711dhe	746336990590W	4	33%	Yes	8200	8200
MX711DHE	74638D6600415	2	24%		6099	6099
T640n	7913MT6	13		Yes		
T650n	7959V5Z	8				
T650n	795C0WB	8	11%		2151	2151
T650n	793097M	10	1%		114	114
T650n	794117W	10				
T650n	79583NV	8		Yes		
T650n	794118K	10		Yes		
T650n	7933RY3	10				
X364dn	3502Z1W	10				

<< End of Data >>

For more information regarding this snapshot, please contact your Lexmark team

Lexmark Team

CDW Team
CDW Sales Department – 800-705-4239

Title	Name	E-Mail	Phone
Client Executive	Mindy Maher	mmaher@lexmark.com	212-880-2837
Site Operations	Mark Ennis	mennis@lexmark.com	908-210-3030
Systems Engineer	TBD	TBD	TBD

Title	Name	E-Mail	Phone
Sales Manager	John Skidmore	john.skidmore@cdwg.com	(866) 687-3187
Sales Operations	Jon Gray	jongray@cdw.com	(203) 851-7133
		NYCDOE@cdwg.com	