

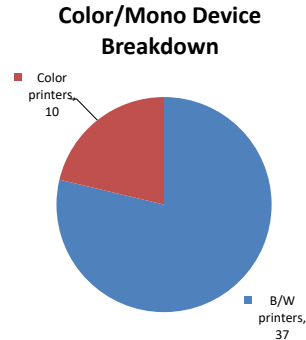
Please find enclosed a snap shot of your school's printer environment. The printer breakdown and data encompasses only the printers we can see on your network. You may have additional printers that are locally connected (e.g. USB attached), but those are not included in this breakdown.

**Chart 1 – School Printer Breakdown**

This provides your school's enrollment, along with the number of printers, including the distribution between B/W and color printers.

**Queens School of Inquiry, The**

Enrollment	598
B/W printers	37
Color printers	10
Total printers	47



From the list provided on page 3 are all of your printers represented? If not, how many are missing Providing Lexmark the asset data that is missing will allow us to give you a more accurate picture of your printer environment.

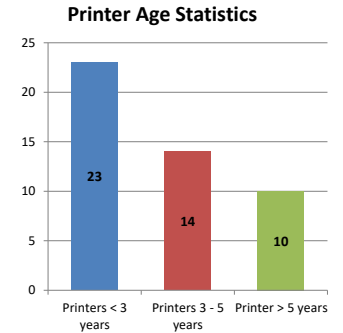
Do you know how many printers you have in your main office, compared to the number of people who sit in the main office? Reducing the number of devices and using the most efficient models in the right locations can help your school save money.

**Chart 2 – Printer Age Statistics**

Here we show the average age of your printers and show the distribution among 3 age categories; under 3 years old, 3-5 years old and over 5 years old.

**Printer Age Statistics**

Average Age (years)	4
Printers < 3 years	23
Printers 3 - 5 years	14
Printer > 5 years	10



The age of your printer fleet plays a large role in your annual printer maintenance and toner cost. The DOE only supports printers 6 years and younger.

Once the warranty expires and the age of your device exceeds 6 years, maintenance and repairs become very costly.

New printers have higher toner yields than older printers, resulting in lower cost per page which saves money.

Newer printers are Energy Star compliant and have advanced eco settings which help reduce energy usage and saves money.

**Glossary**

B/W - Black and White Printing Only

Color - Color or Black and White Printing

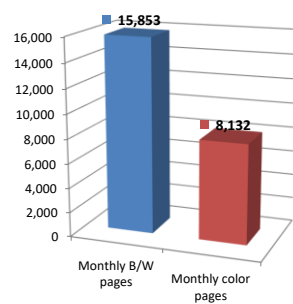
Duplex - Printing on both sides of the paper.

Simplex - Single Sided Printing

### Chart 3 – Volume of Pages Printed

This provides your printed page volumes for the previous month for both B/W and color print jobs. In addition, a utilization percentage is calculated by comparing your print volume for each printer to the maximum monthly volume capacity for that printer model.

Color/Mono Pages Printed



#### Volume of pages printed

Monthly B/W pages	15,853
Monthly color pages	8,132
Total monthly pages	23,985
Color page %	34%
Utilization %	3%

Do you know if all of your printers are being used and how much?

Knowing where volumes are created helps identify areas for consolidation and helps you select the most efficient printers for replacement.

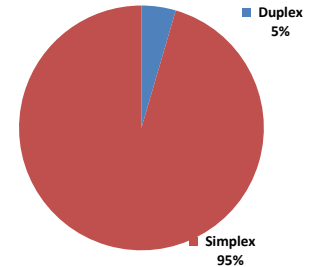
Are you printing a large amount of color volume?

Controlling color volume, which typically costs more than black and white, can help your school save money.

### Chart 4 – Duplex Breakdown

This section shows the percentage of duplexed (double-sided) pages printed along with your duplex opportunity. Duplex opportunity is the total number of pages that could be printed duplex and does not include single page documents. Keep in mind, only the newer printers report duplex statistics. The duplex opportunity shows the prior month's print volume, from the printers with duplex statistics, that could have been duplexed.

Duplex Vs. Simplex



#### Duplex breakdown

Duplex opportunity	1,465
Duplex	5%

Did you know that your printers are able to print on both back and front of the page?

Increasing your school's use of double sided printing helps reduce your environmental impact and will help your school save money.

The average duplex rate for the NYC DOE is 14%

A modest improvement in duplex of 10% would reduce the carbon footprint by over 435,000 pounds of CO<sub>2</sub> per year, and save the DOE over \$78,000 in paper costs annually.

Lexmark printers 6 years and younger all have duplex capability. The following duplex initiatives can reduce paper consumption and save money:

Setting duplex as your default setting on your printer

Educating end users about the benefit of duplex printing.

For more information on how the DOE is focused on Sustainability check:

<http://schools.nyc.gov/community/facilities/sustainability/about/>

## Actions you can take to Save your School Money

- Use highest yield toner whenever possible to lower the cost per page.
- Consider replacing printers over 6 years old to optimize eco-friendly printer environment.
- Duplex multiple page documents when possible to reduce paper usage.

#### Printer details

Model	Serial Number	Age in Years	Utilization	ATS Printer	Avg Mono Pages	Avg Color Pages	Avg Monthly Volume
CS622DE	502991503252N	0					

CX510DE	752731946DVPX	3				
CX622ADE	7529838140ZNG	1				
CX725DHE	7528740011P84	2	0%	3	22	25
CX725DHE	75288040126TK	2	3%	122	440	562
CX725DHE	75288100129FC	2	14%	455	2388	2843
CX725DHE	75288100129G8	2	10%	488	1518	2006
CX725DHE	752881001299Y	1	8%	411	1237	1648
CX725DHE	75289200F3ZFC	0				
LaserjetP2055	CNB9P83672	10				
LaserjetP2055	CNB9304921	10	18%	554		554
LaserjetP2055	CNB9018074	10	45%	1357		1357
MS510dn	451432HH0RDPN	6				
MS510dn	451432HH0RDPL	6				
MS510DN	45146PHH3MLR9	3				
MS510dn	451457HH2BHNX	5	5%	677		677
MS510DN	45146PHH37TX9	3	7%	938		938
MS510DN	45146PHH37TN8	3				
MS510DN	45146PHH37TW9	3				
MS510DN	45146PHH37TXM	3				
MS510DN	45146PHH37TM8	3				
MS510DN	45146PHH3B821	3				
MS510DN	45146PHH3B7WM	3				
MS510DN	45146PHH37GKZ	3				
MS510DN	45146PHH37GV4	3				
MS510DN	45146PHH37GVC	3				
MS510DN	45146PHH37GV9	3				
MS510DN	45146PHH3MLRD	3				
MS510DN	45147GHH3TZ89	3				
MS621DN	46008280091MX	1				
MS621DN	4600820004MNO	1	3%	673		673
MS621DN	4600820004MTH	1				
MS621DN	460090730NMPB	1				
MS621DN	460090730NMRD	1				
MS621DN	460090730NM RV	1				
MS621DN	460090730NMTK	1				
MS621DN	460090730NMT7	1				
MS621DN	46009333107C4	0				
MS810DE	40638D660175R	1				
MX511dhe	701543HH0982F	6		Yes		
MX511DHE	70157GHH1F8YH	2	11%	1338		1338
MX711dhe	74632699020VZ	7	17%	4360	Yes	4360
MX711DHE	74638D6600BHB	2	13%	3286		3286
T640n	6808YGZ	11				
T650n	795454K	8	0%	11		11
X342n	6808YH5	11				
X748de	75261794428RC	4	37%	1180	2527	3707

<< End of Data >>

For more information regarding this snapshot, please contact your Lexmark team

**Lexmark Team**

**CDW Team  
CDW Sales Department – 800-705-4239**

Title	Name	E-Mail	Phone
Client Executive	Mindy Maher	<a href="mailto:mmaher@lexmark.com">mmaher@lexmark.com</a>	212-880-2837
Site Operations	Mark Ennis	<a href="mailto:mennis@lexmark.com">mennis@lexmark.com</a>	908-210-3030
Systems Engineer	TBD	TBD	TBD

Title	Name	E-Mail	Phone
Sales Manager	John Skidmore	<a href="mailto:john.skidmore@cdwg.com">john.skidmore@cdwg.com</a>	(866) 687-3187
Sales Operations	Jon Gray	<a href="mailto:jongray@cdw.com">jongray@cdw.com</a>	(203) 851-7133
		<a href="mailto:NYCDOE@cdwg.com">NYCDOE@cdwg.com</a>	