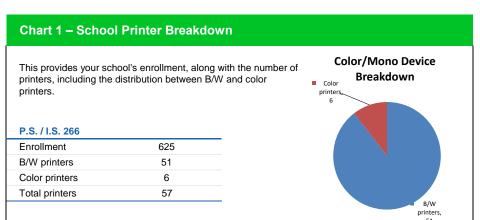
Lexmark Managed Print Services Monthly Report: Jan 2020

26Q266 - P.S. / I.S. 266, 74-10 Commonwealth Boulevard, Queens, NY 11426

Please find enclosed a snap shot of your school's printer environment. The printer breakdown and data encompasses only the printers we can see on your network. You may have additional printers that are locally connected (e.g. USB attached), but those are not included in this breakdown.



From the list provided on page 3 are all of your printers represented? If not, how many are missing

Providing Lexmark the asset data that is missing will allow us to give you a more accurate picture of your printer environment.

Do you know how many printers you have in your main office, compared to the number of people who sit in the main office?

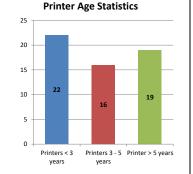
Reducing the number of devices and using the most efficient models in the right locations can help your school save money.

Chart 2 – Printer Age Statistics

Here we show the average age of your printers and show the distribution among 3 age categories; under 3 years old, 3-5 years old and over 5 years old.

Printer Age Statistics

Average Age (years)	4	
Printers < 3 years	22	
Printers 3 - 5 years	16	
Printer > 5 years	19	



The age of your printer fleet plays a large role in your annual printer maintenance and toner cost. The DOE only supports printers 6 years and younger.

Once the warranty expires and the age of your device exceeds 6 years, maintenance and repairs become very costly.

New printers have higher toner yields than older printers, resulting in lower cost per page which saves money.

Newer printers are Energy Star compliant and have advanced eco settings which help reduce energy usage and saves money.

Glossary

B/W - Black and White Printing Only Color - Color or Black and White Printing Duplex - Printing on both sides of the paper.

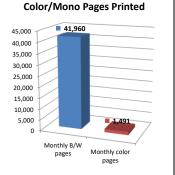
Simplex - Single Sided Printing

Chart 3 - Volume of Pages Printed

This provides your printed page volumes for the previous month for both B/W and color print jobs. In addition, a utilization percentage is calculated by comparing your print volume for each printer to the maximum monthly volume capacity for that printer model.

Volume of pages printed

returne or pugee printed	
Monthly B/W pages	41,960
Monthly color pages	1,491
Total monthly pages	43,451
Color page %	3%
Utilization %	5%



Do you know if all of your printers are being used and how much?

Knowing where volumes are created helps identify areas for consolidation and helps you select the most efficient printers for replacement.

Are you printing a large amount of color volume?

Controlling color volume, which typically costs more than black and white, can help your school save money.

Actions you can take to Save your School Money

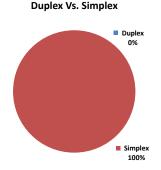
Use highest yield toner whenever possible to lower the cost per page.

Consider replacing printers over 6 years old to optimize eco-friendly printer environment.

Duplex multiple page documents when possible to reduce paper usage.

Chart 4 - Duplex Breakdown

This section shows the percentage of duplexed (double-sided) pages printed along with your duplex opportunity. Duplex opportunity is the total number of pages that could be printed duplex and does not include single page documents. Keep in mind, only the newer printers report duplex statistics. The duplex opportunity shows the prior month's print volume, from the printers with duplex statistics, that could have been duplexed.



Duplex breakdown

Duplex opportunity	Info Not Available
Duplex	0%

Did you know that your printers are able to print on both back and front of the page?

Increasing your school's use of double sided printing helps reduce your environmental impact and will help your school save money.

The average duplex rate for the NYC DOE is 14%

A modest improvement in duplex of 10% would reduce the carbon footprint by over 435,000 pounds of CO₂ per year, and save the DOE over \$78,000 in paper costs annually.

Lexmark printers 6 years and younger all have duplex capability. The following duplex initiatives can reduce paper consumption and save money:

Setting duplex as your default setting on your printer Educating end users about the benefit of duplex printing.

For more information on how the DOE is focused on Sustainability check:

http://schools.nyc.gov/community/facilities/sustainability/about/

CS510de	502716945B1VH	4	2%		83	89	172
CS622DE	50299010417ZK	1	4%		133	240	373
CS725DE	5028643010R57	3	4%		62	646	708
CX510DE	752710946TMY3	2	7%	Yes	439	61	500
CX510DE	752710946TMYF	2	9%	Yes	200	455	655
E460dn	72HYVR0	8	4%		359	•	359
E460dn	72HYVK7	8	0%		4		4
E460dn	72HYVK8	8	17%		1655		1655
E460dn	72HK85K	9	17 /0		1000		1000
			000/		0044		004
E460dn	72HYVKF	8	26%		2611		2611
E460dn	72HYVHY	8	15%		1509		1509
E460dw	72HGYN5	9					
E460dw	72HP3MH	8					
E460dw	72HP42X	8	1%		145		145
MS510dn	451431HH09MMR	7					
MS510DN	45147GHH3Y91X	3	5%		697		697
MS510DN	45147GHH3Y90G	3	1%		99		99
MS510DN	45147GHH3Y91Y	3	3%		413		413
MS510DN	45147GHH3Y926	3	7%		953		953
MS510dn	451457HH2H022	4	9%		1287		1287
MS510DN	45147GHH3Y922	3	7%		978		978
MS510DN	45147GHH3Y920	3	16%		2269		2269
MS510DN	45147GHH3Y92C	3	1%		123		123
MS510DN	45147GHH3Y909	3					
MS510dn	451420HH056HP	7	19%		2667		2667
MS510dn	451420HH0588H	7	15%		2167		2167
MS510dn	451456HH29XXR	5	10%		1418		1418
MS510dn	451420HH055YX	7	20%		2834		2834
MS510dn	451455HH26X9G	5	1%		111		111
MS510DN	45147GHH3Y91B	3	.,,				
MS510DN	45147GHH3Y91F	3	7%		949		949
MS510DN	45147GHH4H20H	2	1 70		040		040
MS510DN	45147GHH4H20P	2					
		2	400/		1800		1800
MS510DN	45147GHH4H20R		13%				
MS510DN	45147GHH4H213	2	8%		1134		1134
MS510DN	45147GHH4H216	2	1%		187		187
MS510DN	45147GHH4H217	2					
MS810	45146PHH32K35	4	1%		639		639
MS810DE	40636C6604LD0	3	4%		849		849
MS810DE	40636C6604LD3	3					
MS810DE	40636C6604LCL	3					
MS810de	40634C6600M30	5	5%		995		995
MS810DE	40636C6604LDK	3	16%		3251		3251
MS810DE	40637C6601XMP	3					220
MS810DE	40636C6604LDF	3	6%		1242		1242
MS810DE	40638D6600F1T	2	4%		798		798
MS810DE	40636C6604LD8	3	4%		714		790
MS810de	40634C6600C40	5	0%		51		51
MS810DE	40636C6604LD6	3	6%		1168		1168
MS810DE	40636C6604LD2	3	6%		1190		1190
MS810de	40634C6600C3Z	5	1%		208		208
MS810DE	40637C6601XMK	3					
MX710de	74635C6600H57	4	5%	Yes	3540		3540
T650n	793XKVC	10					
T650n	7943CCV	10					
T650n	793ZGGH	10	0%	Yes	29		29

<< End of Data >>

26Q266 - Jan 2020 - Page 3

For more information regarding this snapshot, please contact your Lexmark team

Lexmark Team

CDW Team CDW Sales Department – 800-705-4239

Title	Name	E-Mail	Phone
Client Executive	Mindy Maher	mmaher@lexmark.com	212-880-2837
Site Operations	Mark Ennis	mennis@lexmark.com	908-210-3030
Systems Engineer	TBD	TBD	TBD

Title	Name	E-Mail	Phone	
Sales Manager	John Skidmore	john.skidmore@cdwg.com	(866) 687-3187	
Sales Operations	Jon Gray	jongray@cdw.com	(203) 851-7133	
NYCDOE@cdwg.com				