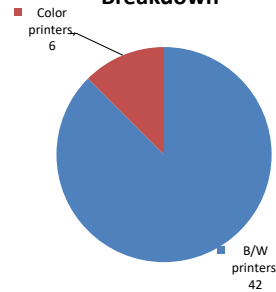


Please find enclosed a snap shot of your school's printer environment. The printer breakdown and data encompasses only the printers we can see on your network. You may have additional printers that are locally connected (e.g. USB attached), but those are not included in this breakdown.

**Chart 1 – School Printer Breakdown**

This provides your school's enrollment, along with the number of printers, including the distribution between B/W and color printers.

**Color/Mono Device Breakdown**



**Bayside High School**

Enrollment	2924
B/W printers	42
Color printers	6
Total printers	48

From the list provided on page 3 are all of your printers represented? If not, how many are missing Providing Lexmark the asset data that is missing will allow us to give you a more accurate picture of your printer environment.

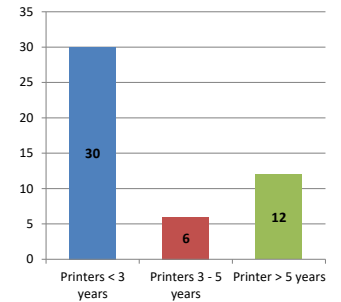
Do you know how many printers you have in your main office, compared to the number of people who sit in the main office?

Reducing the number of devices and using the most efficient models in the right locations can help your school save money.

**Chart 2 – Printer Age Statistics**

Here we show the average age of your printers and show the distribution among 3 age categories; under 3 years old, 3-5 years old and over 5 years old.

**Printer Age Statistics**



**Printer Age Statistics**

Average Age (years)	4
Printers < 3 years	30
Printers 3 - 5 years	6
Printer > 5 years	12

The age of your printer fleet plays a large role in your annual printer maintenance and toner cost. The DOE only supports printers 6 years and younger.

Once the warranty expires and the age of your device exceeds 6 years, maintenance and repairs become very costly.

New printers have higher toner yields than older printers, resulting in lower cost per page which saves money.

Newer printers are Energy Star compliant and have advanced eco settings which help reduce energy usage and saves money.

**Glossary**

B/W - Black and White Printing Only

Color - Color or Black and White Printing

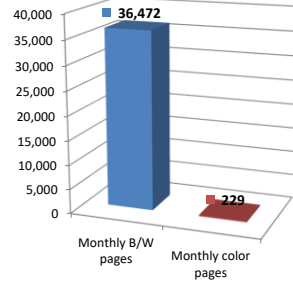
Duplex - Printing on both sides of the paper.

Simplex - Single Sided Printing

### Chart 3 – Volume of Pages Printed

This provides your printed page volumes for the previous month for both B/W and color print jobs. In addition, a utilization percentage is calculated by comparing your print volume for each printer to the maximum monthly volume capacity for that printer model.

Color/Mono Pages Printed



#### Volume of pages printed

Monthly B/W pages	36,472
Monthly color pages	229
Total monthly pages	36,701
Color page %	1%
Utilization %	5%

[Do you know if all of your printers are being used and how much?](#)

**Knowing where volumes are created helps identify areas for consolidation and helps you select the most efficient printers for replacement.**

[Are you printing a large amount of color volume?](#)

**Controlling color volume, which typically costs more than black and white, can help your school save money.**

### Chart 4 – Duplex Breakdown

This section shows the percentage of duplexed (double-sided) pages printed along with your duplex opportunity. Duplex opportunity is the total number of pages that could be printed duplex and does not include single page documents. Keep in mind, only the newer printers report duplex statistics. The duplex opportunity shows the prior month's print volume, from the printers with duplex statistics, that could have been duplexed.

Duplex Vs. Simplex



#### Duplex breakdown

Duplex opportunity	Info Not Available
Duplex	0%

[Did you know that your printers are able to print on both back and front of the page?](#)

**Increasing your school's use of double sided printing helps reduce your environmental impact and will help your school save money.**

[The average duplex rate for the NYC DOE is 14%](#)

**A modest improvement in duplex of 10% would reduce the carbon footprint by over 435,000 pounds of CO<sub>2</sub> per year, and save the DOE over \$78,000 in paper costs annually.**

[Lexmark printers 6 years and younger all have duplex capability. The following duplex initiatives can reduce paper consumption and save money:](#)

**Setting duplex as your default setting on your printer**

**Educating end users about the benefit of duplex printing.**

[For more information on how the DOE is focused on Sustainability check:](#)

<http://schools.nyc.gov/community/facilities/sustainability/about/>

## Actions you can take to Save your School Money

- Use highest yield toner whenever possible to lower the cost per page.
- Consider replacing printers over 6 years old to optimize eco-friendly printer environment.
- Duplex multiple page documents when possible to reduce paper usage.

#### Printer details

Model	Serial Number	Age in Years	Utilization	ATS Printer	Avg Mono Pages	Avg Color Pages	Avg Monthly Volume
C534n	9428KRR	11		Yes			

C544dn	945BHV7	8	3%		47	49	96
C544dw	9469D3X	8	0%			3	3
CX510de	7527349469MY9	4	1%		1	41	42
CX510DE	752736946P2YZ	2					
CX622ADE	75299081427TN	0	2%		77	136	213
E460dn	72HH7YP	9					
MS510dn	451457HH2H024	5					
MS510DN	45147GHH428DC	2					
MS510DN	45147GHH3RD8N	3					
MS510DN	45147GHH3RD90	3					
MS510DN	45148GHH4MHXY	2					
MS510DN	45147GHH428G0	2	1%		150		150
MS510DN	45147GHH428G9	2					
MS510DN	45147GHH3RD7H	3	1%		178		178
MS510DN	45148GHH4MHY0	2					
MS510DN	45147GHH428FN	2					
MS510DN	45147GHH428GB	2					
MS510DN	45147GHH4HN3B	2					
MS510DN	45147GHH4HN36	2					
MS621DN	46008280091WM	1	1%		215		215
MS621DN	46008280091W9	1					
MS621DN	4600830009TX1	1					
MS621DN	460083700D8RG	1					
MS621DN	460083700D8WX	1					
MS621DN	460083700D8XB	1					
MS621DN	460083700D8XD	1					
MS621DN	460083700D8XT	1					
MS621DN	460083700D8X0	1					
MS621DN	460083700D8X2	1					
MS621DN	460083700D8X8	1					
MS621DN	460083700D8X9	1					
MS621DN	460090200LVHV	1					
MS810DE	40637D6605X03	2	3%	Yes	623		623
MS810DE	40637D6605WZG	2					
MX410de	70155PLM0WZ24	4					
MX711DHE	74638D660041N	2	41%	Yes	10196		10196
MX711dhe	7463479906MLB	4	23%	Yes	5841		5841
MX711dhe	7463479906MLG	4	44%	Yes	10989		10989
MX711dhe	7463369902M50	7	2%	Yes	601		601
MX711DHE	74637C660001R	3	22%	Yes	5604		5604
T640n	792DGL5	12					
T640n	791YPMN	12	2%		211		211
T640n	791YR8R	12					
T640n	791YPV1	12	10%	Yes	1400		1400
T650n	793YYLC	10					
T650n	7958FY8	8	2%		339		339
X544dw	94F8MKH	7					

<< End of Data >>

For more information regarding this snapshot, please contact your Lexmark team

**Lexmark Team**

**CDW Team**  
**CDW Sales Department – 800-705-4239**

Title	Name	E-Mail	Phone
Client Executive	Mindy Maher	<a href="mailto:mmaher@lexmark.com">mmaher@lexmark.com</a>	212-880-2837
Site Operations	Mark Ennis	<a href="mailto:mennis@lexmark.com">mennis@lexmark.com</a>	908-210-3030
Systems Engineer	TBD	TBD	TBD

Title	Name	E-Mail	Phone
Sales Manager	John Skidmore	<a href="mailto:john.skidmore@cdwg.com">john.skidmore@cdwg.com</a>	(866) 687-3187
Sales Operations	Jon Gray	<a href="mailto:jongray@cdw.com">jongray@cdw.com</a>	(203) 851-7133
		<a href="mailto:NYCDOE@cdwg.com">NYCDOE@cdwg.com</a>	