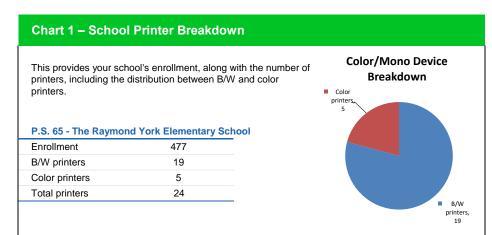
# Lexmark Managed Print Services Monthly Report: Jan 2020

# 27Q065 - P.S. 65 - The Raymond York Elementary School, 103-22 99 Street, Queens, NY 11417

Please find enclosed a snap shot of your school's printer environment. The printer breakdown and data encompasses only the printers we can see on your network. You may have additional printers that are locally connected (e.g. USB attached), but those are not included in this breakdown.



From the list provided on page 3 are all of your printers represented? If not, how many are missing Providing Lexmark the asset data that is missing will allow us to give you a more accurate picture of your printer environment.

Do you know how many printers you have in your main office, compared to the number of people who sit in the main office?

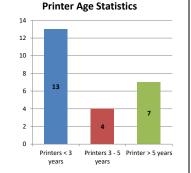
Reducing the number of devices and using the most efficient models in the right locations can help your school save money.

## **Chart 2 – Printer Age Statistics**

Here we show the average age of your printers and show the distribution among 3 age categories; under 3 years old, 3-5 years old and over 5 years old.

#### **Printer Age Statistics**

Average Age (years)	4
Printers < 3 years	13
Printers 3 - 5 years	4
Printer > 5 years	7



The age of your printer fleet plays a large role in your annual printer maintenance and toner cost. The DOE only supports printers 6 years and younger.

Once the warranty expires and the age of your device exceeds 6 years, maintenance and repairs become very costly.

New printers have higher toner yields than older printers, resulting in lower cost per page which saves money.

Newer printers are Energy Star compliant and have advanced eco settings which help reduce energy usage and saves money.

#### Glossary

B/W - Black and White Printing Only Color - Color or Black and White Printing Duplex - Printing on both sides of the paper.

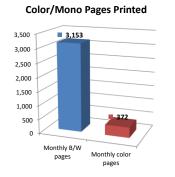
Simplex - Single Sided Printing

### Chart 3 - Volume of Pages Printed

This provides your printed page volumes for the previous month for both B/W and color print jobs. In addition, a utilization percentage is calculated by comparing your print volume for each printer to the maximum monthly volume capacity for that printer model.

#### Volume of pages printed

rotation of barges bitting	
Monthly B/W pages	3,153
Monthly color pages	372
Total monthly pages	3,525
Color page %	11%
Utilization %	1%



#### Do you know if all of your printers are being used and how much?

Knowing where volumes are created helps identify areas for consolidation and helps you select the most efficient printers for replacement.

#### Are you printing a large amount of color volume?

Controlling color volume, which typically costs more than black and white, can help your school save money.

# Actions you can take to Save your School Money

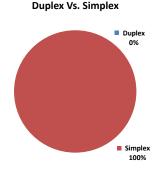
Use highest yield toner whenever possible to lower the cost per page.

Consider replacing printers over 6 years old to optimize eco-friendly printer environment.

Duplex multiple page documents when possible to reduce paper usage.

### Chart 4 - Duplex Breakdown

This section shows the percentage of duplexed (double-sided) pages printed along with your duplex opportunity. Duplex opportunity is the total number of pages that could be printed duplex and does not include single page documents. Keep in mind, only the newer printers report duplex statistics. The duplex opportunity shows the prior month's print volume, from the printers with duplex statistics, that could have been duplexed.



#### Duplex breakdown

Duplex opportunity	Info Not Available
Duplex	0%

#### Did you know that your printers are able to print on both back and front of the page?

Increasing your school's use of double sided printing helps reduce your environmental impact and will help your school save money.

#### The average duplex rate for the NYC DOE is 14%

A modest improvement in duplex of 10% would reduce the carbon footprint by over 435,000 pounds of CO<sub>2</sub> per year, and save the DOE over \$78,000 in paper costs annually.

Lexmark printers 6 years and younger all have duplex capability. The following duplex initiatives can reduce paper consumption and save money:

Setting duplex as your default setting on your printer Educating end users about the benefit of duplex printing.

For more information on how the DOE is focused on Sustainability check:

http://schools.nyc.gov/community/facilities/sustainability/about/

CS510de	50270594617NN	7					
CS510de	502706945929R	5					
CS510DE	502704946HNXM	3	7%		87	372	459
CS622DE	50299010417X8	1					
MS510dn	451431HH09L5L	7					
MS510dn	451457HH2CT73	5					
MS510dn	451457HH2CT67	5	1%		81		81
MS510dn	451431HH0CYCK	7	170		01		01
MS510DN	45147GHH45R39	2	2%		269		269
MS510DN MS510DN	45147GHH45R3B	2	0%		60		60
MS621DN	460090430N2PL	1	0%		60		60
MS621DN	460090430N2RB	1					
MS621DN	460090430N2RC	1					
MS621DN	460090430N2RF	1					
MS621DN	460090430N2RG	1					
MS621DN	460090430N2RR	1					
MS621DN	460090430N2R4	1	0%		60		60
MS621DN	460090430N2R8	1					
MX722ADHE	74648450210LC	1	2%		1645		1645
T630dn Low Volt LAD CA SA US	9929101	12					
T640n	792CG3B	12		Yes			
T650n	795DF01	6	5%		951		951
X646dte	791ZWW4	12		Yes			

<< End of Data >>

27Q065 - Jan 2020 - Page 3

For more information regarding this snapshot, please contact your Lexmark team

Lexmark Team

CDW Team CDW Sales Department – 800-705-4239

Title	Name	E-Mail	Phone
Client Executive	Mindy Maher	mmaher@lexmark.com	212-880-2837
Site Operations	Mark Ennis	mennis@lexmark.com	908-210-3030
Systems Engineer	TBD	TBD	TBD

Title	Name	E-Mail	Phone	
Sales Manager	John Skidmore	john.skidmore@cdwg.com	(866) 687-3187	
Sales Operations	Jon Gray	jongray@cdw.com	(203) 851-7133	
NYCDOE@cdwg.com				