

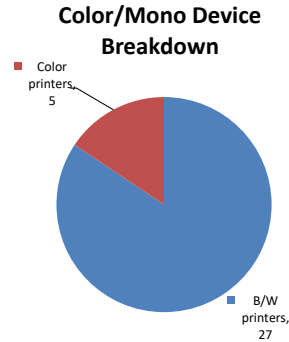
Please find enclosed a snap shot of your school's printer environment. The printer breakdown and data encompasses only the printers we can see on your network. You may have additional printers that are locally connected (e.g. USB attached), but those are not included in this breakdown.

**Chart 1 – School Printer Breakdown**

This provides your school's enrollment, along with the number of printers, including the distribution between B/W and color printers.

**Susan E. Wagner High School**

Enrollment	3442
B/W printers	27
Color printers	5
Total printers	32



From the list provided on page 3 are all of your printers represented? If not, how many are missing Providing Lexmark the asset data that is missing will allow us to give you a more accurate picture of your printer environment.

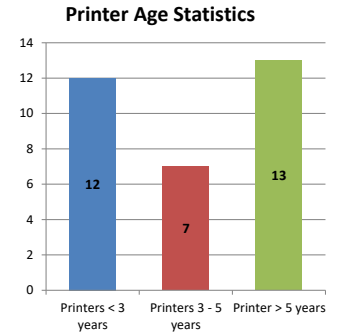
Do you know how many printers you have in your main office, compared to the number of people who sit in the main office? Reducing the number of devices and using the most efficient models in the right locations can help your school save money.

**Chart 2 – Printer Age Statistics**

Here we show the average age of your printers and show the distribution among 3 age categories; under 3 years old, 3-5 years old and over 5 years old.

**Printer Age Statistics**

Average Age (years)	5
Printers < 3 years	12
Printers 3 - 5 years	7
Printer > 5 years	13



The age of your printer fleet plays a large role in your annual printer maintenance and toner cost. The DOE only supports printers 6 years and younger.

Once the warranty expires and the age of your device exceeds 6 years, maintenance and repairs become very costly.

New printers have higher toner yields than older printers, resulting in lower cost per page which saves money.

Newer printers are Energy Star compliant and have advanced eco settings which help reduce energy usage and saves money.

**Glossary**

B/W - Black and White Printing Only

Color - Color or Black and White Printing

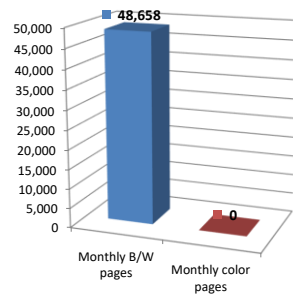
Duplex - Printing on both sides of the paper.

Simplex - Single Sided Printing

### Chart 3 – Volume of Pages Printed

This provides your printed page volumes for the previous month for both B/W and color print jobs. In addition, a utilization percentage is calculated by comparing your print volume for each printer to the maximum monthly volume capacity for that printer model.

Color/Mono Pages Printed



**Volume of pages printed**

Monthly B/W pages	48,658
Monthly color pages	0
Total monthly pages	48,658
Color page %	0%
Utilization %	8%

[Do you know if all of your printers are being used and how much?](#)

**Knowing where volumes are created helps identify areas for consolidation and helps you select the most efficient printers for replacement.**

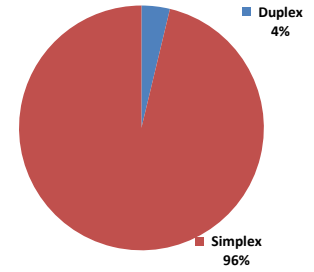
[Are you printing a large amount of color volume?](#)

**Controlling color volume, which typically costs more than black and white, can help your school save money.**

### Chart 4 – Duplex Breakdown

This section shows the percentage of duplexed (double-sided) pages printed along with your duplex opportunity. Duplex opportunity is the total number of pages that could be printed duplex and does not include single page documents. Keep in mind, only the newer printers report duplex statistics. The duplex opportunity shows the prior month's print volume, from the printers with duplex statistics, that could have been duplexed.

Duplex Vs. Simplex



**Duplex breakdown**

Duplex opportunity	6,530
Duplex	4%

[Did you know that your printers are able to print on both back and front of the page?](#)

**Increasing your school's use of double sided printing helps reduce your environmental impact and will help your school save money.**

[The average duplex rate for the NYC DOE is 14%](#)

**A modest improvement in duplex of 10% would reduce the carbon footprint by over 435,000 pounds of CO<sub>2</sub> per year, and save the DOE over \$78,000 in paper costs annually.**

[Lexmark printers 6 years and younger all have duplex capability. The following duplex initiatives can reduce paper consumption and save money:](#)

- Setting duplex as your default setting on your printer**
- Educating end users about the benefit of duplex printing.**

[For more information on how the DOE is focused on Sustainability check: <http://schools.nyc.gov/community/facilities/sustainability/about/>](#)

## Actions you can take to Save your School Money

- Use highest yield toner whenever possible to lower the cost per page.
- Consider replacing printers over 6 years old to optimize eco-friendly printer environment.
- Duplex multiple page documents when possible to reduce paper usage.

**Printer details**

Model	Serial Number	Age in Years	Utilization	ATS Printer	Avg Mono Pages	Avg Color Pages	Avg Monthly Volume
CS510de	502726946BTBK	4					

CS510DE	502738945PW87	2				
CS510DE	502740945R5XK	2				
CS622DE	5029908041LFC	1				
CX510DE	752721946KZ0K	2				
LaserjetP2055	CNB9N89046	10				
MS510dn	451420HH00C2T	7	2%		294	294
MS510dn	451445HH22VFH	4	14%		1940	1940
MS510dn	451432HH0TFRF	6	3%		421	421
MS510dn	451445HH22VC2	4	1%		176	176
MS510dn	451444HH1F2MM	5				
MS510DN	45148PHH4P326	2				
MS510DN	45147GHH4H2D6	2				
MS621DN	46008100018ML	1				
MS621DN	4600820004MG5	1				
MS621DN	460083300C17D	1				
MS810de	406347990M0G5	5	7%		1485	1485
MS810de	4063259901M16	7	34%	Yes	6843	6843
MS810de	40634C6600TR2	4	67%	Yes	13330	13330
MS810DE	40636C6604LB3	3	6%	Yes	1164	1164
MS810DE	40637D6604VZ1	2	24%	Yes	4889	4889
MS822DE	4064835012BXY	1	9%	Yes	4453	4453
MS822DE	4064821010K5M	1	9%		4501	4501
MX511DHE	70156PHH19PMX	3	3%	Yes	342	342
MX711dhe	7463479906MD7	6	17%	Yes	4261	4261
MX711dhe	74635C6602G95	4	18%	Yes	4559	4559
T634	9926P9G	15				
T640	792NMNO	13				
T650n	794BHHW	9				
T650n	7946NM6	9		Yes		
T650n	7955MDF	8		Yes		
T650n	793RWN0	9				

<< End of Data >>

For more information regarding this snapshot, please contact your Lexmark team

**Lexmark Team**

**CDW Team**  
**CDW Sales Department – 800-705-4239**

Title	Name	E-Mail	Phone
Client Executive	Mindy Maher	<a href="mailto:mmaher@lexmark.com">mmaher@lexmark.com</a>	212-880-2837
Site Operations	Mark Ennis	<a href="mailto:mennis@lexmark.com">mennis@lexmark.com</a>	908-210-3030
Systems Engineer	TBD	TBD	TBD

Title	Name	E-Mail	Phone
Sales Manager	John Skidmore	<a href="mailto:john.skidmore@cdwg.com">john.skidmore@cdwg.com</a>	(866) 687-3187
Sales Operations	Jon Gray	<a href="mailto:jongray@cdw.com">jongray@cdw.com</a>	(203) 851-7133
		<a href="mailto:NYCDOE@cdwg.com">NYCDOE@cdwg.com</a>	