Department of Information Resources

Request for Offer DIR-CPO-TMP-583

Managed Print Services, Printers, Copiers, 3D Printers, Scanning, Plotting and Facsimile Equipment and Related Services; Document Imaging Services/Solutions; Enterprise Content Management Products, Software and Services

Exhibit E - NEW PRICING SHEET (per by Addendum 3)

All Service Categories (MPS, DIS, ECM) will be entered in the brand field of the BidStamp System plus Hardware/Software actual Brands names must be entered into DIR's Automated Pricing Form in the BidStamp VIS.

Company Name: Lexmark International, Inc.

THIS SPREADSHEET WILL BE PART OF RESPONDENT'S RESPONSE

EXAMPLES for use. Respondent must enter the Brand Name (Sample green highlight) in BidStamp VIS, exactly as written in section 2.6.1 of RFO Document. Failure to do so may result in Respondent's Pricing Score not tablulating correctly.

Category /BRAND	Description	Average Discount per Brand
MPS	*MPS (Managed Print Services)*	*15.00%*
DIS	*DIS (DOCUMENT IMAGING SERVICES)*	*20.00%*
ECM	*ECM (ENTERPRISE CONTENT MANAGEMENT)*	*15.00%*
HP	*Hardware / Printers*	*25.00%*
HP	*Software/Software Name*	*20.00%*
IBM	*Hardware / Printers*	*20.00%*
IBM	*Software/Software Name*	*15.00%*
Turnkey Solutions	*All items listed above per customers requirements*	*30.00%*
Lexmark	Printers and MFDs	33.54%
Lexmark	Accessories	35%
Lexmark	Supplies	35%
Lexmark	Warranty	12%
Lexmark	Software	20%